

Documentación del archivo JSON: workflow_prospectador

Contenido del JSON:

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{
  "name": "Prospectador IA + Google Sheets",
  "nodes": [
    {
      "parameters": {},
      "type": "n8n-nodes-base.manualTrigger",
      "typeVersion": 1,
      "position": [
        0,
        0
      ],
      "id": "83bd6153-f59f-435e-8cfb-bb105ea70047",
      "name": "When clicking 'Execute workflow'"
    },
    {
      "parameters": {
        "documentId": {
          "__rl": true,
          "value": "1VUzjiaYR83KrxBC39aj0-RBf_2KAE0Lz0-YURLv7fVI",
          "mode": "list",
          "cachedResultName": "Leads_directoresproyectos",
          "cachedResultUrl": "https://docs.google.com/spreadsheets/d/1VUzjiaYR83KrxBC39aj0-RBf_2KAE0Lz0-YURLv7fVI/edit?usp=drivesdk"
        },
        "sheetName": {
          "__rl": true,
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          "mode": "list",
          "cachedResultName": "Data",
          "cachedResultUrl": "https://docs.google.com/spreadsheets/d/1VUzjiaYR83KrxBC39aj0-RBf_2KAE0Lz0-YURLv7fVI/edit#gid=1672381176"
        },
        "options": {}
      },
      "type": "n8n-nodes-base.googleSheets",
      "typeVersion": 4.6,
      "position": [
        220,
        0
      ],
      "id": "62618ae5-6b1e-4206-8469-b5eddc419802",
      "name": "Extraer_leads1",
      "credentials": {}
    }
  ],
  "credentials": {}
}
```

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    "parameters": {
      "promptType": "define",
      "text": "=Quiero que generes un correo en frío altamente persuasivo,
breve (máximo 150 palabras), con el objetivo de captar la atención del cliente pote
ncial en frío. \n\nEl correo debe seguir esta estructura de 4 partes.\n\nIntroduccci
ón/contexto: Saludo personalizado a la empresa / persona y breve contexto de cómo de
scubrir su empresa.\n\nProblema identificado: Mostrar de forma sutil un problema que
tienen con sus servicios actuales.\n\nPresentar una solución: Ofreciendo un recurso
gratuito para reducir la fricción al máximo y sin compromiso alguno.\n\nLlamada a l
a acción muy directa y clara: Reduciendo la fricción como agendar una reunión de uno
s minutos para mostrarles los potenciales beneficios para su agencia.\n\nUsa un tono
profesional, eres un copywriter persuasivo y elite.\n\nNombre del destinatario: {{
$json.name }}\n\nEmpresa: {{ $json['organization/name'] }}\n\nPalabras clave del sec
tor a que se dedica: {{ $json['organization/keywords'] }}\n\nResponde exclusivamente
con el correo redactado a la perfección y listo para enviar sin más.\n\nNecesito ta
nto el asunto como el cuerpo por separado. Ten en cuenta que es extremadamente impor
tante la customización del asunto con intención de aumentar la tasa de apertura al m
áximo posible.\n\nTe paso contexto adicional de mi estrategia de marketing: ICP: Dir
ectores de proyectos en Colombia, que facturen entre 4k-10k usd/mes, y que no tienen
equipo dedicado a la gestión del proyecto de forma constante.\n\nNSVP: Ayudo a Dire
ctores de Proyectos a conseguir mayores ahorros en sus inversiones personales.\n\nOf
erta: Genera una mayor rentabilidad en tus inversiones.\n\nNunca pongas cosas en la
firma como: [Tu nombre], empresa, etc... sin firma, NUNCA FIRMA.",
      "hasOutputParser": true,
      "batching": {
        "batchSize": 5,
        "delayBetweenBatches": 5000
      }
    },
    "type": "@n8n/n8n-nodes-langchain.chainLlm",
    "typeVersion": 1.7,
    "position": [
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      0
    ],
    "id": "fc76ae31-ce5c-4b5f-9592-34780bbe17c0",
    "name": "Generador_correos",
    "alwaysOutputData": true,
    "onError": "continueRegularOutput"
  },
  {
    "parameters": {
      "jsonSchemaExample": "{\n\t\t\"asunto\": \"aquí el asunto del correo\"\n\t\t,\n\t\t\"cuerpo\": \"aquí el cuerpo del correo\"\n\t\t}"
    },
    "type": "@n8n/n8n-nodes-langchain.outputParserStructured",
    "typeVersion": 1.2,
    "position": [
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    "id": "a4748dfd-f4c4-4100-a76a-401f07b004da",
    "name": "Structured Output Parser"
  },
  {
    "parameters": {
      "operation": "append",
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        "__rl": true,
        "value": "1lFsm8Bug5710r7YFC0SdwqeFhj0dbNYARTRaTyRz10A",

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    },
    "sheetName": {
        "__rl": true,
        "value": "gid=0",
        "mode": "list",
        "cachedResultName": "Hoja 1",
        "cachedResultUrl": "https://docs.google.com/spreadsheets/d/1lFsm
8Bug5710r7YFCOSdwqeFhj0dbNYARTRaTyRz10A/edit#gid=0"
    },
    "columns": {
        "mappingMode": "defineBelow",
        "value": {
            "Nombre completo": "={{ $('Extraer_leads1').item.json.name }
}",
            "correo_electronico": "={{ $('Extraer_leads1').item.json.per
sonal_email }}",
            "teléfono": "={{ $('Extraer_leads1').item.json.organization_
phone }}",
            "asunto": "={{ $json.output.asunto }}",
            "Cuerpo": "={{ $json.output.cuerpo }}"
        },
        "matchingColumns": [],
        "schema": [
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                "id": "Nombre completo",
                "displayName": "Nombre completo",
                "required": false,
                "defaultMatch": false,
                "display": true,
                "type": "string",
                "canBeUsedToMatch": true
            },
            {
                "id": "correo_electronico",
                "displayName": "correo_electronico",
                "required": false,
                "defaultMatch": false,
                "display": true,
                "type": "string",
                "canBeUsedToMatch": true
            },
            {
                "id": "teléfono",
                "displayName": "teléfono",
                "required": false,
                "defaultMatch": false,
                "display": true,
                "type": "string",
                "canBeUsedToMatch": true
            },
            {

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```

        "id": "asunto",
        "displayName": "asunto",
        "required": false,
        "defaultMatch": false,
        "display": true,
        "type": "string",
        "canBeUsedToMatch": true
    },
    {
        "id": "Cuerpo",
        "displayName": "Cuerpo",
        "required": false,
        "defaultMatch": false,
        "display": true,
        "type": "string",
        "canBeUsedToMatch": true
    }
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"attemptToConvertTypes": false,
"convertFieldsToString": false
},
"options": {}
},
"type": "n8n-nodes-base.googleSheets",
"typeVersion": 4.6,
"position": [
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    0
],
"id": "0a9978e3-278b-467b-b19d-429441173ab1",
"name": "Append row in sheet",
"credentials": {},
"onError": "continueRegularOutput"
},
{
    "parameters": {
        "model": {
            "__rl": true,
            "value": "gpt-4.1-mini",
            "mode": "list",
            "cachedResultName": "gpt-4.1-mini"
        },
        "options": {}
    },
    "type": "@n8n/n8n-nodes-langchain.lmChatOpenAi",
    "typeVersion": 1.2,
    "position": [
        420,
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    "id": "d52b66bf-1ad3-46e5-a681-cbf5ec812fec",
    "name": "OpenAI Chat Model",
    "credentials": {}
}

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    }
  ],
  "pinData": {
    "Extraer_leads1": [
      {
        "json": {
          "row_number": 2,
          "first_name": "Ana",
          "last_name": "Maria Diazgranados",
          "email": "ana@munodoexperts.com",
          "personal_email": "",
          "organization_name": "jobsy | El lugar para elevar tu empleabili-
dad",
          "organization_website_url": "http://www.jobsy.com.co",
          "linkedin_url": "http://www.linkedin.com/in/anadiazgranados",
          "name": "Ana Maria Diazgranados",
          "photo_url": "https://media.licdn.com/dms/image/v2/D4E03AQGqZqW5
RnqnfQ/profile-displayphoto-shrink_200_200/profile-displayphoto-shrink_200_200/0/170
9872093337?e=2147483647&v;=beta&t;=bmpp4SocwWa8fBrIMDv6M4dqGqFYTxvp_c-Lj1CW0w8",
          "title": "Mentora de Desarrollo de Carrera",
          "industry": "professional training & coaching",
          "headline": "Career Development Coach | Ana Maria Diazgranados",
          "seniority": "entry",
          "estimated_num_employees": "4",
          "city": "Bogota",
          "state": "Bogota",
          "country": "Colombia",
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onaws.com/uploads/pictures/676702869ea3010001b73b89/picture",
          "organization_annual_revenue": "",
          "organization_annual_revenue_printed": "",
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          "organization_short_description": "",
          "organization_total_funding": "",
          "organization_total_funding_printed": "",
          "keywords": "career devolopment, desarrollo de carrera, linkedin
training, transicion de carrera, matchmaking, consultoria, nlp & desarrollo de carr
era, latinoamerica, plataforma web, nlp, consulting, management consulting, natural
language processing, artificial intelligence, information technology & services",
          "organization_technologies": "Amazon AWS, Gmail, Google Apps",
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          "id": "54a26b1e7468693fdaa19321",
          "organization_id": "556d94e0736964120fc74f01",
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          "facebook_url": "",
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ndo-experts",
          "organization_linkedin_uid": "4807232",
          "organization_twitter_url": "",
          "organization_facebook_url": "https://www.facebook.com/jobsy.co",
          "organization_founded_year": 2014,
          "organization_primary_domain": "jobsy.com.co",
          "organization_phone": "",
          "organization_street_address": "Cundinamarca",
          "organization_raw_address": "Bogotá, Cundinamarca 110121, CO",

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        "organization_state": "Bogota",
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        "organization_country": "Colombia",
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        "organization_market_cap": ""
    }
},
{
    "json": {
        "row_number": 3,
        "first_name": "Alex",
        "last_name": "Aldas",
        "email": "alexaldas@aldasbrand.com",
        "personal_email": "",
        "organization_name": "aldasbrand",
        "organization_website_url": "http://www.aldasbrand.com",
        "linkedin_url": "http://www.linkedin.com/in/alex-aldas",
        "name": "Alex Aldas",
        "photo_url": "https://media.licdn.com/dms/image/v2/C4D03AQF_cTg5Gf22GQ/profile-displayphoto-shrink_200_200/profile-displayphoto-shrink_200_200/0/1648565865318?e=2147483647&v=beta&t=ij705koBnhGYoThoSLVJvvtM8ZSVAgTj4CyOMyZvR24",
        "title": "Director General CEO",
        "industry": "graphic design",
        "headline": "Director General CEO en aldasbrand. Co-Founder EXMA . Miembro activo de EO. Entrepreneurs Organization. Key Note Speaker, Insider, Escritor/Autor de Welome to the new Jungle" Best Seller.",
        "seniority": "C suite",
        "estimated_num_employees": "46",
        "city": "Bogota",
        "state": "Bogota",
        "country": "Colombia",
        "organization_logo_url": "https://zenprospect-production.s3.amazonaws.com/uploads/pictures/67840272d6799e0001e98489/picture",
        "organization_annual_revenue": "673000",
        "organization_annual_revenue_printed": "673K",
        "organization_seo_description": "Hacemos latir las marcas ™.st0 {fill:none;stroke:#FF5100;stroke-width:3;stroke-miterlimit:10;} Conoce nuestro trabajo",
        "organization_short_description": "Aldasbrand, es una de las empresas de Branding más reconocidas de Sur América, fundada en 1996.\nCreemos que una marca ya no es lo que contamos al consumidor, es lo que los consumidores cuentan a otros qué es. Las marcas necesitan estar adaptándose constantemente al cambiante entorno para poder sobrevivir... necesitan ser dinámicas, necesitan estar vivas. Por eso nuestra esencia es nuestro lema: Hacemos Latir las Marcas™\nNuestra metodología, combina pensamiento estratégico, creatividad, autenticidad, emoción y relevancia; para proyectar marcas mejor entendidas, recordadas y sobre todo preferidas por los consumidores.\nTenemos un equipo de expertos de diferentes áreas: investigación, estrategia de marca, identidad verbal, identidad corporativa, diseño de empaques, estructura de empaques, comunicación en el Punto de Venta.",
        "organization_total_funding": "",
        "organization_total_funding_printed": "",
        "keywords": "branding, identity, estrategia y gestion de marca, creacion de marca, packaging, brand architecture, workshops, naming, brand management, consumer perception, visual identity, brand strategy, co-creation workshops, brand differentiation, market positioning, brand loyalty, design thinking, brand essence, creative branding, branding solutions, emotional connection, brand value, brand storytelling, identity design, market research, branding consultancy, consumer engagement, sustainable branding, brand experience, product packaging, brand perception, cultural branding, brand portfolio management, branding workshops, brand evolution, strategic branding, identity development, name creation, brand recognition, consumer insights, visual storytelling, brand identity system, branding trends, product differentiation, marketing strategy, branding tools, global branding, competitive analysis

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, brand purpose, branding process, customer loyalty, brand audit, shipping, logistic
s & supply chain, marketing & advertising",
    "organization_technologies": "Deel, Google Font API, Google Tag
Manager, Gusto, Mobile Friendly, WordPress.org, YouTube, reCAPTCHA",
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    "id": "54a2afb77468692e7146e335",
    "organization_id": "54a26a127468693cdd072521",
    "twitter_url": "",
    "facebook_url": "",
    "organization_linkedin_url": "http://www.linkedin.com/company/al
das-brand",
    "organization_linkedin_uid": "2042324",
    "organization_twitter_url": "https://twitter.com/AlexAldasbrand"
,
    "organization_facebook_url": "https://www.facebook.com/aldasbran
d/",
    "organization_founded_year": 1995,
    "organization_primary_domain": "aldasbrand.com",
    "organization_phone": "+57 320 8506675",
    "organization_street_address": "16 Avenida Calle 85 14",
    "organization_raw_address": "Av (Cl) 85 14-16 P-4, Bogotá, Bogot
á, CO",
    "organization_state": "Bogota",
    "organization_city": "Bogota",
    "organization_country": "Colombia",
    "organization_postal_code": "110221",
    "organization_market_cap": ""
}
},
{
    "json": {
        "row_number": 4,
        "first_name": "Daniel",
        "last_name": "Ricardo Bermudez",
        "email": "",
        "personal_email": "daniboom82@hotmail.com",
        "organization_name": "Upwork",
        "organization_website_url": "",
        "linkedin_url": "http://www.linkedin.com/in/dbermudez",
        "name": "Daniel Ricardo Bermudez",
        "photo_url": "https://media.licdn.com/dms/image/v2/D4E03AQGSQ5Ws
817MzQ/profile-displayphoto-shrink_200_200/profile-displayphoto-shrink_200_200/0/172
2028705183?e=1741824000&v;=beta&t;=N5xv8J18gn7zQlStGL1In-_79wyN9S3z4ld0JB0HusU",
        "title": "SDR & CS Manager",
        "industry": "information technology & services",
        "headline": "58K + LinkedIn | Empowering individuals to navigat
e the complex world of Artificial Intelligence! | Remote Job Opportunities | Person
al Brand | #AI | Tech-Savy Sales & CS Professional | Ex Habi |",
        "seniority": "manager",
        "estimated_num_employees": "12000",
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        "state": "Bogota",
        "country": "Colombia",
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        "organization_annual_revenue_printed": "",

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        "organization_seo_description": "",
        "organization_short_description": "",
        "organization_total_funding": "",
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        "keywords": "freelancers & agencies, technology, information & i
nternet, information technology & services",
        "organization_technologies": "",
        "email_domain_catchall": "true",
        "id": "54a42ce27468692cf0a55d32",
        "organization_id": "6797603f4a9fee01b09e45c4",
        "twitter_url": "https://twitter.com/bermudezdaniel",
        "facebook_url": "",
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workbd",
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        "organization_primary_domain": "",
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        "organization_raw_address": "San Francisco Ct, Stanford, Califor
nia 94305, US",
        "organization_state": "California",
        "organization_city": "Stanford",
        "organization_country": "United States",
        "organization_postal_code": "94305",
        "organization_market_cap": ""
    }
},
{
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        "row_number": 5,
        "first_name": "Carolina",
        "last_name": "Pineda",
        "email": "",
        "personal_email": "caropikw@hotmail.com",
        "organization_name": "KENWORTH DE LA MONTAÑA",
        "organization_website_url": "",
        "linkedin_url": "http://www.linkedin.com/in/carolina-pineda-1a33
7227",
        "name": "Carolina Pineda",
        "photo_url": "https://media.licdn.com/dms/image/v2/D5603AQGiid-
GuWJ_g/profile-displayphoto-shrink_200_200/profile-displayphoto-shrink_200_200/0/172
7294769486?e=2147483647&v;=beta&t;=rvLLRqPyKDHzkDUqqXn0VBxeC2wPo70mU2JlcDcB-qQ",
        "title": "Gerente general",
        "industry": "",
        "headline": "Gerente General en KENWORTH DE LA MONTAÑA",
        "seniority": "entry",
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        "state": "",
        "country": "Colombia",
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nworth-de-la-monta%3bia",
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        "organization_twitter_url": "",
        "organization_facebook_url": "",
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        "organization_primary_domain": "",
        "organization_phone": "",
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        "organization_raw_address": "linea nacional 018000181611, bogotá
, bogota, colombia",
        "organization_state": "Bogota",
        "organization_city": "Bogota",
        "organization_country": "Colombia",
        "organization_postal_code": "110311",
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    }
},
{
    "json": {
        "row_number": 6,
        "first_name": "Paola",
        "last_name": "Bonilla",
        "email": "paolabonilla@michaelpage.com.co",
        "personal_email": "paobonilla@gmail.com",
        "organization_name": "Michael Page",
        "organization_website_url": "http://www.michaelpage.com",
        "linkedin_url": "http://www.linkedin.com/in/paola-bonilla-70b6ab
2a",
        "name": "Paola Bonilla",
        "photo_url": "https://media.licdn.com/dms/image/v2/C5603AQFpMPQF
La-Tzw/profile-displayphoto-shrink_200_200/profile-displayphoto-shrink_200_200/0/155
1311530093?e=2147483647&v=beta&t=7psoAyYx7Gsgdv_PHQjtTWtmHhJ-Ej573eFnXhqqwrs",
        "title": "Associate Manager Finance, Human Resources and legal D
ivisions",
        "industry": "staffing & recruiting",
        "headline": "Associate Manager Finance, Human Resources and leg
al Divisions at Michael Page",
        "seniority": "manager",
        "estimated_num_employees": "12000",
        "city": "",
        "state": "",
        "country": "Colombia",

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 "organization_annual_revenue": "500000000",
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 "organization_seo_description": "Access to the best jobs and specialist recruitment expertise. Career, hiring and industry advice. Search with Michael Page US employment agency now.",
 "organization_short_description": "Michael Page provides permanent and contract based recruitment services.",
 "organization_total_funding": "",
 "organization_total_funding_printed": "",
 "keywords": "employment agency, job search, resume submission, job applications, recruitment services, candidate matching, talent acquisition, executive search, staffing solutions, interview preparation, career advice, salary guides, job placement, staff augmentation, public sector recruitment, temporary staffing, human resources, permanent positions, contract jobs, diversity & inclusion, job market insights, office support positions, engineering recruitment, construction recruitment, financial services recruitment, accounting roles, research & development, market trends, client testimonials, job seeker resources, company insights, client partnerships, business development, job vacancies, remote work opportunities, graduate recruitment, soft skills development, employee retention, onboarding processes, management consulting, job alerts, networking events, temporary workers, full-time jobs, part-time jobs, internship placements, skills assessments, market intelligence, consultative selling, career transitions, global recruitment, professional services, recruitment solutions, permanent recruitment, temporary recruitment, contract recruitment, banking, financial services, engineering, manufacturing, finance, accounting, information technology, legal, healthcare, marketing, procurement, supply chain, sales, renewable energy, consultative approach, candidate sourcing, market insights, customer satisfaction, employee development, competitive recruitment, industry expertise, localized services, global presence, recruitment consultancy, client-focused, career advancement, job seekers, employers, recruitment strategies, high-quality candidates, training opportunities, fast-paced environment, work-life balance, employee feedback, staffing & recruiting, b2b, professional training & coaching, mechanical or industrial engineering, health care, health, wellness & fitness, hospital & healthcare, clean energy & technology, environmental services, renewables & environment",
 "organization_technologies": "Adobe Media Optimizer, Amadeo, Amazon AWS, Amazon SES, Basis, Bing Ads, Bootstrap Framework, Cedexis Radar, CloudFlare CDN, CloudFlare Hosting, Criteo, DoubleClick, DoubleClick Conversion, Drupal, Facebook Custom Audiences, Facebook Login (Connect), Facebook Widget, Google AdSense, Google AdWords Conversion, Google Analytics, Google Dynamic Remarketing, Google Font API, Google Play, Google Tag Manager, Hotjar, Indeed, LinkedIn Marketing Solutions, LinkedIn Widget, Microsoft Application Insights, Microsoft Office 365, Mimecast, Mobile Friendly, New Relic, Optimizely, Pardot, Remote, Salesforce, Shutterstock, Taboola, Twitter Advertising, Varnish, Vimeo, iGoDigital, reCAPTCHA",
 "email_domain_catchall": "false",
 "id": "54a5eadc7468692fa2459db3",
 "organization_id": "559237bb73696447df793300",
 "twitter_url": "",
 "facebook_url": "",
 "organization_linkedin_url": "http://www.linkedin.com/company/michael-page",
 "organization_linkedin_uid": "3476",
 "organization_twitter_url": "https://twitter.com/MichaelPageUS",
 "organization_facebook_url": "https://facebook.com/michaelpageusa",
 "organization_founded_year": 1976,
 "organization_primary_domain": "michaelpage.com",
 "organization_phone": "+44 20 7831 2000",
 "organization_street_address": "",
 "organization_raw_address": "28th floor), addlestone, surrey, united kingdom",
 "organization_state": "England",
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            "first_name": "Liliana",
            "last_name": "Bolívar Florez",
            "email": "liliana.bolivar@ecopetrol.com.co",
            "personal_email": "bolivarflorez@hotmail.com",
            "organization_name": "Ecopetrol",
            "organization_website_url": "http://www.ecopetrol.com.co",
            "linkedin_url": "http://www.linkedin.com/in/liliana-bolivar-flor
ez-6b25aa3a",
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            "title": "Líder de apropiación / transformación ",
            "industry": "oil & energy",
            "headline": "HR Manager | HRBP | Transformación | Apropiación di
gital | Agile | Desing thinking | Innovation | Cambio | People & Culture.",
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            "country": "Colombia",
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esa más grande de energía en Colombia",
            "organization_short_description": "Ecopetrol (NYSE: EC) es la co
mpañía más grande en Colombia y uno de los principales grupos de energía de Latinoam
érica. Cuenta con más de 18.000 empleados y es responsable del 60% de la producción
de hidrocarburos en Colombia. Es propietaria de las dos refinerías del Colombia y de
la gran parte de la infraestructura del segmento de transporte. A su vez, participa
en la venta de energía y distribución de gas.\nEn el panorama internacional, el foc
o estratégico de Ecopetrol se concentra en las cuencas del continente americano. \nT
iene operación y participa en proyectos de exploración y producción en Estados Unido
s (Cuenca Permian y Golfo de México), Brasil y México.\nComo parte de la estrategia
de sostenibilidad, la compañía lidera diferentes iniciativas en aspectos claves com
o descarbonización, energías renovables, gestión del agua, Desarrollo sostenible del
territorio y transformación digital.\n\nEcopetrol (NYSE: EC) is the largest company
in Colombia and one of the leading integrated energy groups in the American contine
nt, with operations in over eight countries. Its operations span the hydrocarbons va
lue chain (upstream, midstream, downstream), gas distribution, energy transmission,
management of real-time systems, road concessions, and telecommunications. As part o
f its TEsG agenda (Technology, Environmental, Social and Governance), the company is
leading several initiatives for diversification and decarbonization through, among
others, renewables, electrification, natural climate solutions, and hydrogen. All th
e above, underpinned by innovation and technology as catalyzers of sustainability.",
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rketing, innovation, technology, digital solutions, corporate governance, compliance
, risk management, sustainability, financial reporting, investor relations, stakehol
ders, human resources, contract management, pipeline construction, logistics, enviro
nmental sustainability, biofuels, clean energy, market analysis, financial statement
s, shareholders, corporate social responsibility, strategic planning, project manage
ment, industrial safety, energy transition, oil & gas, hydrocarbon chain, tax compli
ance, certification, business development, capital investment, community engagement,

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performance indicators, emergency response, corporate ethics, government relations, market regulations, international operations, energy efficiency, supply chain management, asset management, profit distribution, crude oil trading, integrated oil & gas, commercialization, crude oil, refined products, natural gas, lpg, electric power transmission, toll roads, renewable energy, carbon-compensated crude, international markets, partnerships, digital transformation, community welfare, environmental protection, stakeholder relationships, strategic investments, low-carbon hydrogen, market expansion, energy security, socioeconomic impact, colombian energy sector, global trading, energy solutions, environmental services, renewables & environment, clean energy & technology, productivity, oil & energy, b2b, logistics & supply chain",

"organization_technologies": "AddThis, Bootstrap Framework, Disqus, DoubleClick Floodlight, Facebook Custom Audiences, Facebook Login (Connect), Facebook Widget, Google Analytics, Google Font API, Google Tag Manager, Gusto, Hotjar, Hubspot, IBM Websphere, LinkedIn Marketing Solutions, Microsoft Azure Hosting, Microsoft Office 365, Microsoft Power BI, Microsoft Sharepoint, Mobile Friendly, Outlook, React, React Redux, StatCounter, SuccessFactors (SAP), Twitter Advertising, Vimeo, WordPress.org, YouTube",

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"organization_twitter_url": "https://twitter.com/ECOPETROL_SA",

Oficial",
"organization_facebook_url": "https://www.facebook.com/Ecopetrol"

"organization_founded_year": 1951,

"organization_primary_domain": "ecopetrol.com.co",

"organization_phone": "+57 310 3158600",

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"organization_state": "Bogota",

"organization_city": "Bogota",

"organization_country": "Colombia",

"organization_postal_code": "110311",

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"last_name": "Munoz Rubio",

"email": "",

"personal_email": "",

"organization_name": "Human Transition Consulting",

"organization_website_url": "http://www.humantconsulting.com",

bio-7a134858",
"linkedin_url": "http://www.linkedin.com/in/ingrid-mu%c3%b1oz-rubio-7a134858",

"name": "Ingrid Munoz Rubio",

"photo_url": "https://media.licdn.com/dms/image/v2/D5603AQFp2VSjFMD7cg/profile-displayphoto-shrink_200_200/B56ZcT1TW2HEAg-/0/1748380236648?e=2147483647&v;=beta&t;=_ND5wkrjjog80sjX0qDKd3jAgJbK10tbsol09UhG9Dc",

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"headline": "Country Manager",

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        "organization_short_description": "Human Transition Consulting es una empresa con más de 8 años de experiencia en procesos de selección o head-hunter en sectores como: agroindustrial, seguridad, industrial, tecnología, textilero, logístico, químico, servicios legales y contables, así como en consultoría orientada a la prestación de servicios de gestión humana.\n\nContamos con profesionales altamente calificados y especializados en cada uno de los servicios que ofrecemos.\n\nDisponemos procesos ajustados a las necesidades y características propias de cada organización, aplicando las mejores prácticas del mercado, de manera personalizada y con alta calidad técnica y humana.",
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        "organization_twitter_url": "",
        "organization_facebook_url": "",
        "organization_founded_year": 2010,
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        "organization_phone": "",
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        "organization_name": "InnovaSuppliers | Consultoría en Compras y Gestión de Proveedores",
        "organization_website_url": "http://www.innovasuppliers.co",
        "linkedin_url": "http://www.linkedin.com/in/danielcamposgarzon",

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        "headline": "LinkedIn | Curso de LinkedIn | LinkedIn Recruiter | Sales Navigator | Social Selling | LinkedIn Local Colombia Host",
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        "organization_total_funding_printed": "",
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        "organization_primary_domain": "innovasuppliers.co",
        "organization_phone": "+57 317 4310489",
        "organization_street_address": "Calle 1",
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        ejor en el mundo digital | Emprendedor - Conferencista - Social Selling - Personal
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        "email": "csilva@grupovalora.com.co",
        "personal_email": "camilosilvaj@yahoo.com",
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lo-943b0533",
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a quienes toman decisiones. Economía, negocios, bolsa, mercados y política de Colomb
ia, Latam y el mundo",
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medios de nicho de Colombia y Latinoamérica, suministramos información de tipo econó
mica, política y bursátil de alto impacto, un lugar que entrega información para aqu
ellos que toman decisiones.",
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tical news, financial news, energy news, cryptocurrency, market trends, internationa
l economics, macroeconomics, financial indicators, personal finance, investment advi
sory, financial market news, oil & gas news, mining news, energy sector, monetary po
lity, exchange rates, financial graphs, technical analysis, job market, sustainable
investing, real estate market, market predictions, natural resources, energy infrast
ructure, financial services, business news, political economy, current events, marke
t volatility, public policy, international trade, emerging markets, capital markets,
debt securities, investment management, retail investment, cryptocurrency trends, f
inancial education, market regulation, foreign investment, consumer confidence, econ
omic growth, financial stability, renewable energy, fossil fuels, investment opportu
nities, corporate governance, economic forecasts, online media, clean energy & techn
ology, environmental services, renewables & environment",
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mework, Canal, Cedexis Radar, CloudFlare, CloudFlare Hosting, Cloudflare DNS, DailyM
otion, DoubleClick, DoubleClick Conversion, Facebook Custom Audiences, Facebook Logi
n (Connect), Facebook Widget, Flashtalking, Genesys, GetResponse, Google AdSense, Go
ogle Analytics, Google Analytics Ecommerce Tracking, Google Dynamic Remarketing, Goo
gle Font API, Google Tag Manager, Gusto, IoT, MailJet, Mapbox, Media.net, Micro, Moa
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o, VueJS, WordPress.org, YouTube, comScore, reCAPTCHA",
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    "organization_name": "Mis Propias Finanzas",
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    "linkedin_url": "http://www.linkedin.com/in/juan-pablo-zuluaga-85b48a3",
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s-propias-finanzas",
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        "last_name": "Ramirez Rueda",
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        "organization_name": "The International Happiness Bureau",
        "organization_website_url": "http://www.sylviamirez.org",
        "linkedin_url": "http://www.linkedin.com/in/sylviamirezcoachin
g",
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Felicidad y Personal Branding (Marca Personal). Es conferenciante y bloguera indepe
ndiente sobre los mismos temas en revistas nacionales e internacionales; fue directo
ra del programa de radio “Marca Personal”",

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"organization_short_description": "The International Happiness Bureau es la oficina de comunicaciones de Sylvia Ramírez. \n\nAquí creemos decididamente en la felicidad como estilo de vida y como modelo de negocio. \n\nCreemos en el liderazgo como camino de trascendencia genuina. \n\nSabemos que los humanos no somos seres racionales que deciden sentir sino que somos seres emocionales que aprendieron a pensar, así que estamos persuadidos de que la verdadera revolución en el mundo de los negocios será psicológica antes que financiera o tecnológica.\n\nPara tener más información sobre los contenidos de los seminarios y las conferencias de Sylvia, por favor, visite nuestra página web.",

"organization_total_funding": "",

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"personal_email": "carolinapinedaj@gmail.com",

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diversification, expected returns, passive income, crowdfunding, real estate invest
ment, investment consultancy, financial planning, capital management, fund managemen
t, risk management, financial literacy, asset allocation, consumer protection, money
management, user support, financial wellness, regulatory compliance, data security,
transparency, investment market, crowdfunding projects, wealth building, financial
independence, strategic investing, investment monitoring, fund performance, investme
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reno-0a7908116",
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        "photo_url": "https://static.licdn.com/aero-v1/sc/h/9c8per4andz
j6ohjkjp54ma2",
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ogramas de pregrado y postgrado, el fomento a la investigación aplicada y la interac
ción con el entorno, con lo cual procura el desarrollo tecnológico, económico, cultu
ral y social de la nación. \nComo comunidad académica propicia la visión global, la
creatividad, el trabajo en equipo, el mejoramiento de la calidad de vida y el respet
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engineering, system engineering, project management, corporate finance, urban proces
ses management, human resources management, healthcare administration, technology ma
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uate programs, student services, internships, healthcare technology, internationaliz
ation, entrepreneurship, sustainability, quality education, research & development,
eia digital, community development, educational innovations, virtual education, digi
tal transformation, career development, student wellbeing, cultural development, sel
f-care, transport services, extracurricular activities, continuing education, certif
ication programs, academic regulations, socioeconomic support, public-private partne
rships, student housing, engineering programs, graduate programs, engineering educat
ion, postgraduate programs, mechatronic engineering, innovation, community engagemen
t, ethical education, technology, sustainable development, industry partnerships, pr
actical training, academic excellence, student internships, consultancy services, in
terdisciplinary studies, social impact, technological advancement, professional trai
ning, entrepreneurship support, diverse academic programs, collaborative research, e
thical principles, enterprise software, enterprises, computer software, information
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PI, Google translate widget, Gusto, Hotjar, JivoSite, LinkedIn Marketing Solutions,
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todos tus proyectos y cumplir así con las metas que te has propuesto. Porque este e
s el lugar donde Creer es el único requisito para que las cosas sucedan.\n\nNuestro
mayor compromiso es contigo. Es por esto que tras casi 50 años de existencia, el ser
vicio al cliente sigue siendo nuestro objetivo más importante para ofrecerte la mejo
r atención a todas tus necesidades y requerimientos. \n\nSomos un Banco que promueve
la divulgación de los recursos naturales del país y la protección del medio ambient
e a través del Premio Nacional de Ecología Planeta AZUL, reconociendo proyectos que
se hayan distinguido por presentar acciones encaminadas a la educación, conservación
y recuperación del agua.\n\nEn el Banco de Occidente fomentamos una cultura de trab
ajo donde se destaca la calidez, el liderazgo, la innovación, la oportunidad y la ef
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groups, sustainability initiatives, eco-friendly loans, corporate banking, transact
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services, fund management, e-commerce payments, qr code payments, financial securit
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services, investment portfolios, credit cards, savings accounts, online services, en
vironmental sustainability, social responsibility, customer satisfaction, innovation
, financial inclusion, diversified banking, grupo aval, water conservation, educatio
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ormance monitoring, server management, shared hosting, virtual servers, managed host
ing, control panel, api access, cdn integration, email hosting, marketing tools, dns
management, load balancing, firewall protection, website templates, user-friendly i
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supply chain, transport, fulfilment, commercial real estate, trucking, two man home
delivery, distribution center, mro, service logistics, retail, consumer, energy, ch
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ons, sustainability in logistics, contract logistics, logistics provider, custom log
istics solutions, shipping integration, import/export services, business accounts, l
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y, logistics strategies, transportation management, profitability in logistics, last
mile delivery, real-time tracking, delivery management, industrial supply chains, f
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services, freight volume discounts, integrated logistics solutions, value-added serv
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utions, supply chain efficiency, sustainability, customer satisfaction, omnichannel
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udiciales. Somos proveedores de liquidez en operaciones únicas en el mercado y con u
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que brinda una gran variedad de seguros para usted y su familia. Tranquilo, nosotros
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a orgullosamente Colombiana, fundada en 1939. \nCon más de 70 años de experiencia en
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ral para ti y para tu familia.\nFormamos parte del Grupo Bolívar, el tercer grupo fi
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e, online insurance, client access, insurance payment, roadside assistance, medical
consultations, digital insurance solutions, family insurance, comprehensive home ins
urance, digital soat, coverage for natural disasters, theft protection, emergency le
gal assistance, support for small businesses, group health insurance, international
medical insurance, wellness programs, educational resources, claims assistance, clie
nt support services, insurance for pets, liability insurance, business continuity in
surance, income protection, credit protection insurance, insurance for construction,
product liability insurance, cargo insurance, insurance for startups, compliance in
surance, accident coverage, insurance for farmers, motorcycle insurance, travel insu
rance, home rental insurance, insurance for pymes, medical directories, insurance po
rtfolio management, financial education services, online claim filing, casualty insu
rance, digital solutions, customer well-being, sustainable mobility, micro-life insu
rance, corporate insurance, msme, digital security coverage, environmental sustaina
bility, social responsibility, customer service, quick claims resolution, tailored i
nsurance solutions, financial protection, peace of mind, comprehensive coverage, onl
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2618170916?e=2147483647&v;=beta&t;=CISF0dvG45FmEoBJmJkafPiMfdfqlveYa6gL4oH370U",
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digitally transforming companies around the world with our broad portfolio of solut
ions. A partnership to overcome challenges. AI and IT solutions to transform your bu
siness and build the solutions of tomorrow.",
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leña que actúa en el sector de servicios en tecnologías de la información. Con un so
porte en más de 30 idiomas, somos la 5ª empresa más internacionalizada, según la Fun
dación Dom Cabral, actuamos en más de 40 países y nos posicionamos entre las 100 may
ores empresas de TI del mundo (BBC News). \n\nOfrecemos procesos de transformación d
igital, servicios en Consultoría, Integración, Desarrollo de Soluciones, BPO, Outso
urcing para Aplicaciones e Infraestructura, entre otras soluciones.\n\nSíguenos tamb
ién en:\nhhttps://www.instagram.com/stefaninilatam/\nhhttps://x.com/stefaninilatam/\nh
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BVA Colombia. Conoce las oportunidades, productos, servicios y recomendaciones que t
enemos en la banca en línea ¡Ingresa!",

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"organization_short_description": "En BBVA queremos liderar los cambios de la banca a nivel mundial, por medio de un proceso de transformación digital, llevando como objetivo romper las barreras de la banca tradicional.\n\nSomos un grupo financiero con más de 150 años de historia, presencia en más de 30 países, con 53 millones de clientes y más de 132.321 empleados en el mundo. En Colombia contamos con una trayectoria de más de 60 años, destacándonos como una entidad comprometida con el desarrollo económico y social del país. Con presencia en más de 122 municipios a lo largo del territorio nacional, a través de una red de 390 sucursales, 1300 cajeros automáticos y más de 7.136 corresponsales bancarios.\n\nPoner al alcance de todos las oportunidades, es el propósito que nos impulsa a reinventar la industria, hacer negocios y es nuestra manera de vivir y entender la compañía.\n\nNos basamos en un modelo innovador y de transformación digital, centrado en el cliente, y en la sociedad; contribuyendo con proyectos educativos, de emprendimiento social, cultural y de investigación. Así soportamos nuestros principios de innovación, crecimiento y generación de utilidades. Ética, trabajo en equipo y tecnología para que crear oportunidades.",

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superior dedicada a la enseñanza e investigación en Ciencias Sociales, con una conc
epción humanística, la Universidad Externado de Colombia promueve y practica un abso
luto respeto por la vida.\n\nSu actividad se desarrolla dentro de una filosofía plur
alista, abierta a todas las corrientes del pensamiento, ajena al dogmatismo y respet
uosa de todos los credos religiosos e ideologías políticas. La Universidad promueve
la tolerancia como fórmula para alcanzar la paz y el progreso dentro de la heterogen
eidad, acoge a estudiantes de todas las regiones del país y considera a la diversida
d como una de sus mayores riquezas.\n\nEl Externado de Colombia tiene confianza y op
timismo en la viabilidad de Colombia como nación y trabaja por la reafirmación de la
identidad nacional; apoya la integración con los países de América Latina como gara
ntía de una presencia significativa en el concierto internacional y estimula la coop
eración con universidades de todo el mundo para mantenerse en contacto con la cultur
a universal y actualizada frente al avance de las ciencias.\n\nDentro del espíritu l
iberal que la anima, la Universidad Externado de Colombia persigue el ideal de la li
bertad como derecho inalienable del ser humano; tiene fe en la democracia; lucha por
el perfeccionamiento del Estado Social de Derecho, en la búsqueda de la igualdad en
los planos social y económico, y del respeto por los Derechos Fundamentales.\n\nAsi
mismo, ha procurado siempre la formación integral de sus alumnos: busca forjar verda
deros ciudadanos conscientes de sus compromisos para con la nación; personas integra
s, con independencia de carácter y practicantes de una ética cívica intachable, públ
ica y privada; profesionales solidarios, auténticos, austeros, dotados con criterio,
capaces de resistir la intimidación, enfrentar la corrupción y contribuir al rescat
e de la dignidad de la patria.",

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ersidad, educación superior, ciencias sociales, investigación, programas académicos,
administración de empresas, derecho, contaduría, ciencias de la educación, comunica
ción social, bienestar universitario, becas, apoyo financiero, admisiones, posgrado,
pregrado, idiomas, cultura, desarrollo académico, centro de emprendimiento, investi
gación universitaria, equidad de género, consejeras estudiantiles, interacciones mul
ticulturales, biblioteca, centro de análisis de datos, acceso a la educación, sistem
a educativo, talento humano, gestión administrativa, alta calidad, internacionalizac

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ión, educación continua, políticas de igualdad, investigación interdisciplinaria, tolerancia, diferencias culturales, desarrollo sostenible, responsabilidad social, innovación educativa, compromiso social, comunidad universitaria, participación estudiantil, educación técnica, oportunidades de aprendizaje, desarrollo profesional, salud mental estudiantil, diversidad, equidad, sistemas digitales, higher education, non-profit institution, academic programs, undergraduate degrees, master's degrees, doctoral degrees, business management, law, social sciences, international relations, research & development, social responsibility, community engagement, diversity & inclusion, tolerance, humanistic education, professional development, employability, international partnerships, student mobility, critical thinking, emerging markets, consulting services, philanthropy, academic excellence, accreditation, liberal education, interdisciplinary research, student support services, security & investigations, culture, education management, b2b, management consulting",

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Columbia University | Ex Ministro de Vivienda, 2018-2022 | Profesor Asociado, U. Na
cional | Ex Director de Análisis Económico, Fedesarrollo | Joven Líder Mundial, WEF"
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dades Financieras de Colombia. Entre sus objetivos se destacan:\n\nRepresentar y def
ender los intereses legítimos de sus miembros frente a las autoridades y demás perso
nas y entidades de carácter público o privado, nacionales e internacionales. \n\nPro
mover y mantener la confianza del público en el sector financiero y proteger su imag
en; ampliar y mejorar permanentemente el conocimiento público acerca de la naturalez
a y función de la actividad financiera.\n\nContribuir con la modernización del secto
r financiero y prestar aquellos servicios de apoyo a su actividad que puedan ser des
arrollados más eficientemente de manera colectiva y cuando la conveniencia lo determ
ine.\n\nApoyar, promover o desarrollar programas, proyectos o actividades relacionad
os con la responsabilidad social del sector financiero y de la Asociación Bancaria."
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rix NetScaler, Cloudflare DNS, Gusto, Hubspot, MailJet, Microsoft Office 365, Outloo
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        "organization_founded_year": "",
        "organization_primary_domain": "asobancaria.com",
        "organization_phone": "+1 571-326-6600",
        "organization_street_address": "8 Carrera 9 74",
        "organization_raw_address": "Cra. 9 No. 74 - 08., Piso 9, Bogotá
D.C., Distrito Capital 0000, CO",
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.C. 110311, CO",
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de Colombia",
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```

resarios de Colombia - ANDI, es una agremiación sin ánimo de lucro, que tiene como o bjetivo difundir y propi■ciar los principios políticos, económicos y sociales de un sano sistema de libre empresa. Fue fundada el 11 de septiembre de 1944 en Medellín y, desde entonces, es el gremi■o empresarial más importante de Colombia. Está integ rado por un porcentaje significativo de empre■sas pertenecientes a sectores como el industrial, financiero, agroindustrial, de alimentos, comercial y de servicios, ent re otros. La sede principal de la ANDI se encuentra en Medellín y cuenta con sedes e

n Bogotá, Cali, Barranquilla, Cartagena, Bucaramanga, Manizales, Pereira, Ibagué, Santander de Quilichao y Villavicencio.■",

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nació en 1935 gracias al espíritu visionario de Don Gonzalo Vallejo Restrepo, consti
tuido por escritura pública N° 688 suscrita por 100 socios fundadores. Desde entonc
es, el club ha sido considerado como el sitio preferido para las reuniones sociales
y deportivas de sus corporados, jugando un papel importante en el desarrollo deporti
vo del tenis y del golf en la ciudad. Su sede original estuvo ubicada en el sector
de La Popa en el corregimiento (hoy municipio) de Dosquebradas que hacía parte del v
ecino municipio de Santa Rosa de Cabal, a no más de cuatro kilómetros del centro de
Pereira. Allí, además de las actividades sociales normales de la época, se practicab
an el tenis, la natación, los bolos, el tejo y el fútbol.\n\nDurante la segunda mita
d de los años setentas, en un plan liderado por Armando Rubio, acompañado por María
Isabel Mejía Marulanda, Alfonso Jaramillo Bernal, Salomón Armel Londoño, Javier Amay
a Posada, Jesús Antonio Henao y otros, se optó por vender los terrenos del Club en D
osquebradas y comprar parte de la finca San Isidro, ubicada un kilómetro adelante de
Cerritos sobre la vía que de Pereira conduce a Cartago para construir el nuevo Club
Campestre de Pereira.\n\nPara el año 2020 la Corporación Club Campestre de Pereira
será el mejor de los clubes regionales, con instalaciones modernas y avanzada tecnol
ogía, alianzas estratégicas y un talento humano altamente capacitado; proporcionand
o servicios deportivos y sociales que superen las expectativas del socio, en un cont
exto de globalización y apertura para contribuir al desarrollo socio-económico del E
je Cafetero.",
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s, golf, tenis, futbol, natacion, spa, gimnasio, torneos, entertainment providers, s
ocial club, tennis, sports facilities, fitness center, event hosting, swimming pool,
youth activities, corporate membership, restaurant services, outdoor recreation, fa
mily activities, aqua center, athletic events, nature trails, wellness programs, mem
bership benefits, community engagement, environmental sustainability, social events,
child care services, fitness classes, sports tournaments, high-performance tennis,
professional coaching, green spaces, networking opportunities, exclusive events, aud
iovisual equipment, party planning, health & safety, aquatic sports, tennis training
, tennis courts, golf tournaments, private events, children's facilities, beauty sal
on, outdoor activities, sports leagues, competitive sports, recreational programs, s
ports equipment rental, event logistics, youth sports development, exclusive dining,
well-being initiatives, facility rentals, sports, professional training & coaching"
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1ar-diaz-551a589",
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a, contamos con un equipo de consultores apasionados, profesionales y especializados
en procesos de selección para todos los niveles organizacionales; prestamos el serv
icio a empresas de todos los sectores a nivel nacional, Centro y Sur América.\n\nSom
os su Aliado estratégico en procesos de Gestión Humana realizando nuestras propuesta
s de acuerdo a las necesidades de cada cliente, con un acompañamiento personalizado
y priorizando el entendimiento de la cultura organizacional, logrando de esta forma
la elección de la metodología y herramientas más idónea para tener la evaluación integ
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unting, talent acquisition, employee selection, talent management, human resources,
organizational culture, employee engagement, customer satisfaction, hiring process,
candidate evaluation, job recruitment, resume screening, business consulting, leader
ship development, cultural fit, soft skills assessment, team building, candidate sou
rcing, training & development, experience evaluation, strategic partnerships, corpor
ate communications, change management, workforce planning, performance appraisal, in
novative hr solutions, employment strategies, multi-country recruitment, flexible re
cruitment processes, occupational psychology, job offer generation, employee retenti
on, work environment improvement, professional consultation, hr analytics, employee
workflows, strategic staffing solutions, hr policies compliance, job market analysis
, candidate relationship management, employment legislation, talent pipeline managem
ent, consulting services, recruitment technology, hr best practices, organizational
diagnostics, capacity building, growth facilitation, job matching, personalized recr
uitment, innovative selection methodologies, strategic partnership, assessment cente
rs, cultural alignment, operational efficiency, risk management, technology integrat
ion, strategic planning, marketing consulting, international business, logistics con
sulting, gastronomy consulting, human resource management, colombia, diverse industr
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improve the lives of our fellow human beings. We give back by enriching and protect
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vernance, investment opportunities, financial performance, greenhouse gas emissions,
asset acquisition, energy transition, job creation, water management, esg rating, e
nergy efficiency, strategic partnerships, production optimization, drilling success,
financial growth, oil reserves, natural gas production, employee well-being, market
positioning, environmental stewardship, climate action, financial reporting, invest
or relations, stakeholder engagement, technology advancement, safety practices, comm
unity investment, human rights advocacy, public accountability, land management, eco
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lence, industry leadership, diversified portfolio, economic impact, resource managem
ent, energy sector, exploration & production, cash flow positive, environmental sust
ainability, investment, shareholder value, geological heritage, energy resources, co
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os de TI y Comunicaciones con más de 35 años de trayectoria en el mercado Latinoamer
icano. Contamos con un portafolio integral de servicios para ayudar a nuestros clien
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cloud, omnichannel connections, secure network architectures, sd-wan, sdn, iot solut
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olicies, financial inclusion, environmental sustainability, internationalization, technical assistance, capital markets, social equity, gender equality, customer service, client communications, operational efficiency, financial products, leasing services, document discounting, credit guarantees, foreign investment, development bank, enterprise growth, market access, collaborative funding, business sustainability, entrepreneurship, economic development, community support, fintech solutions, credit analysis, digital banking, client relationships, training programs, public policy, digital platforms, customer care, email support, glc monitoring, microfinance programs, entrepreneurial development, export-import bank, micro enterprises, small & medium enterprises, msme, export promotion, sustainability, environmental focus, private equity, leasing, direct credit, factoring, foreign trade finance, financial education, business strengthening, economic growth, climate change mitigation, renewable energy, creative economy, commodities trading, financial intermediaries, wholesale credit, guarantees, financial literacy, social responsibility, diversity, partnerships, economic productivity, trade finance, green financial products, financial stability, b2b, environmental services, renewables & environment, financial services, clean energy & technology",

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es revolucionar el reclutamiento en la industria del talento técnico, conectando de
manera eficiente y efectiva a los profesionales altamente capacitados con las mejores
oportunidades laborales. Nuestro objetivo es brindar un servicio excepcional, basa
do en el conocimiento y la tecnología, para facilitar la identificación y selecció
n de talento de calidad, tanto para empresas como para profesionales.\n\nCreemos firme
mente en el poder del talento técnico y su capacidad para transformar empresas y la
sociedad en general. Nos esforzamos por impulsar el crecimiento y el éxito de nuest
ros clientes al proporcionarles acceso a los mejores talentos disponibles en el merca
do.\n\nNuestro compromiso es brindar soluciones innovadoras y personalizadas que per
mitan a las empresas encontrar rápidamente los candidatos ideales para sus vacantes,
al tiempo que ofrecemos a los profesionales oportunidades laborales en las que pued
an desarrollar todo su potencial y alcanzar sus metas profesionales.\n\nEn resumen,
nuestro propósito es ser el socio estratégico de empresas y profesionales en el recl
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g, talent acquisition, tech staffing, developer jobs, software engineers, ingenieros
de software, reclutamiento, human resources services, smart talent, recruitment, to
p candidates, programming challenges, skills assessment, real-world testing, technic
al profiles, ai evaluations, software developers, job opportunities, job placements,
talent community, job vacancies, custom recruitment, digital recruiting, technical
recruitment, open innovation, community engagement, candidate evaluation, devops, cy
bersecurity professionals, front-end developers, back-end developers, full-stack dev
elopers, qa testers, job matching, automation in recruitment, candidate experience,
interview scheduling, skills validation, job matching platform, employment support,
talent management, programming competitions, innovative hiring, collaborative innova
tion, assessment platform, real-time evaluations, technical challenges, community-dr
iven recruitment, candidate ranking, performance tracking, job alerts, open challeng

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es, career opportunities, technical skill assessment, job application process, personalized solutions, staffing solutions, efficient hiring, specialized recruiters, advanced search methods, rapid recruitment process, it staffing, candidate matching, workforce solutions, talent pool access, innovative recruitment, streamlined hiring, job placement services, industry expertise, client satisfaction, community involvement, commitment to quality, flexible staffing, direct hire services, temporary staffing, contract staffing, temp-to-hire options, onsite management, professional staffing, job seeker support, employer partnerships, recruitment technology, headhunting, staffing & recruiting",

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E&P; professionals with software-driven lifecycle insights that generate new ideas,
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olutions to maximize asset value for our customers. Founded in 1919, Halliburton is
one of the world's largest providers of products and services to the energy industry
. With more than 45,000 employees, representing 130 nationalities in more than 80 co
untries, the company helps its customers maximize value throughout the lifecycle of
the reservoir - from locating hydrocarbons and managing geological data, to drilling
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rface automation, data analysis & operations, subsurface intelligence, prospect gene
ration, well control solutions, drilling optimization, managed pressure drilling, au
tomated cementing, intelligent completions, subsurface safety valves, hydraulic frac
turing, fracture monitoring, well intervention diagnostics, coiled tubing, thru-tubi
ng intervention, artificial lift systems, electric submersible pumps, sagd pumping s
ystems, geothermal pumping, pipeline diagnostics, hydraulic workover, real-time moni
toring, collaborative field development, integrated asset management, well delivery
optimization, cleaning technologies, completion fluids, sand control, stimulation ve
ssels, environmental compliance, emergency response services, cycle time reduction,
subscription-based solutions, remote operations, data integration, cloud-based softw
are, risk management, facility optimization, wellbore cleaning, automation solutions
, energy services, oil & gas exploration, drilling solutions, completion services, p
roduction optimization, artificial lift, cementing, digital solutions, consulting se
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ión familiar Cafam y descubre un mundo de beneficios y bienestar para empresas y per
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ión familiar con mayor trayectoria del país. Con más de 66 años ayudando a realizar
los sueños de nuestros afiliados, sus familias y de la comunidad en general. Hemos c
recido a tu lado para apoyarte y nos presentamos hoy como la caja de compensación de
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rol, incident reporting, web traffic monitoring, anti-bot measures, security protoco
ls, access restrictions, network protection, user verification, fraud prevention, da
ta privacy, automated request filtering, risk management, security incidents, real-t
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ction layers, cybersecurity solutions, access logs, network security, web protection
, service reliability, secure browsing, user experience enhancement, digital securit
y, threat intelligence, data integrity, user tracking, web application security, sec
urity assessments, ai detection, traffic filtering, online safety, identity verifica
tion, family compensation fund, health services, recreation, sports, insurance, fina
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ombia, personalized services, welfare services, healthcare, financial services, real

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estate, cultural events, customer support, social services, affiliates, community engagement, well-being, family-oriented services, comprehensive support, non-profit organization, social development, partnerships, educational programs, recreational activities, culture, events, events services, information technology & services, health care, health, wellness & fitness, hospital & health care",

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"last_name": "Quiroga Leal",

"email": "angie.quiroga.leal@segurosbolivar.com",

"personal_email": "",

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"organization_website_url": "http://www.segurosbolivar.com",

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"name": "Angie Quiroga Leal",

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specializada en la selección de perfiles profesionales de Gerencia media y alta en d
iferentes industrias. Con nuestro amplio conocimiento del mercado queremos ayudar a
dinamizar el mercado laboral y conectar el mejor talento con las mejores oportunida
des.\n\n¿Qué servicios ofrece?\n\n1. Búsqueda y selección de perfiles ejecutivos de
Gerencia Alta y Media.\n\nEntendemos la importancia de contar con profesionales que
acompañen el crecimiento de una organización, por eso en Talentop encontramos el mej
or talento y generamos valor a las compañías. Buscamos convertirnos en un aliado est
ratégico de nuestros clientes, entendiendo los objetivos estratégicos de la búsqueda
, apoyándonos en tecnología y entendiendo las tendencias del mercado laboral colombi
ano.\n\n2. Outplacement dirigido a empresas.\n\nOutplacement es un servicio dirigid
o a empresas que quieren brindar a sus empleados un acompañamiento para iniciar una
nueva búsqueda de trabajo y de esta manera facilitar su reubicación en el mercado l
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ta protection, psychometric tools, international recruitment, colombia labor market,
industry specialization, candidate feedback, employment transition, human resources
, financial services recruitment, it recruitment, sales & marketing roles, legal rec
ruitment, procurement specialists, insurance professionals, job market insights, car
eer development, executive recruiting, skills assessment, candidates network, corpor
ate recruitment, temporary staffing, contract staffing, workforce solutions, trainin
g & support, talent pipeline, industry experts, management consulting, labor market
dynamics, employment regulations, client solutions, corporate services, flexible rec

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ruitment, database management, staff augmentation, recruitment, it, finance, sales, psychometric testing, tailored solutions, strategic partnerships, candidate support, fast response, guarantee period, latin america, customized recruitment, industry best practices, client satisfaction, talent management, assertive searches, career transition, corporate restructuring, leadership roles, technology platforms, market expertise, flexible solutions, staffing & recruiting, b2b, financial services",

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 and efficient process optimization. Contact us to start leveraging transformative s
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 acilities-light delivery model, harnessing technology to guarantee smooth service de
 livery from a variety of strategic locations. This way, we enhance our own efficienc
 y while achieving higher levels of customer satisfaction. The three core pillars
 of our service offerings are: Custom Software Development: Crafting unique softw
 are solutions tailored to meet each customer's individual needs and objectives and e
 nhance their operational efficiency with a sharp competitive edge. Data Manageme
 nt-as-a-Service: Utilizing state-of-the-art techniques to offer unparalleled data ma
 nagement solutions and empower businesses to harness their data assets' full potenti
 al while ensuring optimum security and compliance. Cloud Managed Solutions: Faci
 litating a smooth transition to cloud infrastructures and offering robust and scalab
 le managed solutions that cater to businesses of all sizes and natures. Our reput
 ation as a reliable service provider is underscored by our sustained relationship wi
 th blue-chip customers, diversified across various geographies, industries, and mark
 et segments. Our expertise spans a range of high-growth verticals, including but
 not limited to Technology, Media, and Telecommunications (TMT), Business Services, F
 inancial Services, and Transportation. Our commitment is to deliver excellence by
 cultivating business relationships built on trust, reliability, and unmatched exper
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 ategy & consulting, ai solutions, data engineering, data analytics, predictive analy
 tics, cybersecurity solutions, devops management, machine learning, robotic process
 automation, user experience design, api development, business process optimization,
 data visualization, end-to-end it services, cloud architecture, software quality ass
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 acquisition automation, cloud migration, incident management, it governance, data s
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 nsulting, managed it solutions, technical support services, software testing framewo
 rks, documentation automation, integration testing, compliance solutions, enterprise
 resource planning, subscription-based pricing, project management solutions, digita
 l asset management, industry-specific it solutions, it services, cloud solutions, da
 ta management, managed it services, digital strategy consulting, ui/ux design, quali

ty assurance, enterprise software, it infrastructure management, technology consulting, nearshore development, healthcare it solutions, financial services technology, retail it solutions, telecommunications services, project management, skilled it talent, customer satisfaction, strategic partnerships, aws partner, azure partner, global delivery model, enterprise-level customers, technology sectors, business services, transportation solutions, manufacturing it services, digital engineering, devops as a service, industry-specific solutions, agile development, customer-centric approach, innovation, scalability, digital product development, analytics solutions, competitive it services, trusted partner, business growth, technology solutions, information technology & services, outsourcing/offshoring, staffing & recruiting, b2b, enterprises, computer software, artificial intelligence, consumer internet, consumers, internet, computer & network security, analytics, cloud computing, management consulting, productivity",

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"headline": "Colombia Team Lead @Intellias | Global recruitment.

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clean energy & technology, e-commerce, consumer internet, consumers, internet, information technology & services, mobile apps",

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"title": "Analista de reclutamiento",

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de medicina prepagada para ti y tu familia. Conoce nuestra oferta de programas y at
ención domiciliaria. ¡Contáctanos ahora!",
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ed group of companies that comprises several healthcare providers and a network of h
ospitals and health centers. Colsanits also includes educational institutions and so
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hospitals & health care, health insurance, prepaid medicine, medical plans, over 90
cities, direct access specialist, telemedicine, family health, dental plan, mental h
ealth guidance, home medical consultation, health programs, urgent medical assistanc
e, medical directory, medical network, optometry services, psychology support, mater
nity programs, child care services, specialized clinics, life insurance, travel insu
rance, funeral service, health assistance, medical consultations, laboratory tests,
emergency medical transportation, preventive medicine, dental services, emergency co
verage, personalized medical care, family health coverage, integrated health service
s, outpatient care, adult health services, childhood health programs, medical exams,
in-home nursing care, ambulatorial services, health & wellness, online payment, med
ical appointments, psychological therapy, oral health consultations, community healt
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le Maps, Google Maps (Non Paid Users), Google Places, Google Play, Google Tag Manage
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sMedicinaPrepagada/",
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s de Selección y Capacitación a los candidatos postulantes a las ofertas laborales q
ue nuestros clientes empresariales solicitan.\nIdentificamos y potencializamos las h
abilidades del personal con el fin de aumentar la eficiencia de su empresa.",
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date profiling, competency evaluation, professional training, hr outsourcing, strate
gic hiring, pre-employment checks, background verification, psychometric assessments
, employee retention, leadership training, business development, human capital strat
egy, workplace culture, candidate assessment, trust & ethics, medical screening, ris
k assessment, skill development, hr consultancy, staff recruitment, client satisfact
ion, talent acquisition, process efficiency, employee onboarding, job candidate sour
cing, workforce planning, competency-based hiring, team building, performance evalua
tion, compliance management, corporate training, specialized reports, data-driven re
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        "organization_website_url": "http://www.redarbor.net",
        "linkedin_url": "http://www.linkedin.com/in/cindy-bustos-ordo%3
%b1ez-0945157a",
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2240894416?e=2147483647&v=beta&=BEYT01yzZnQMg-zkwQuxSCqc5v0akJf5k85qL3E1rhs",
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        "headline": "Directora de Marca Empleadora y Empleabilidad",
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nto, fundado en 2013 por el emprendedor y empresario David González Castro. \n\nCon
un fuerte compromiso social, tiene como misión ayudar a las personas a encontrar un
trabajo mejor y a las empresas a reclutar y retener el mejor talento\n\nRedarbor es
la compañía de HR Tech líder en Latinoamérica y el 2º grupo de sites de empleo a niv
el mundial, con presencia en más de 21 países y con sede en Sant Cugat del Vallès (B
arcelona). La compañía cuenta con los sites de empleo Computrabajo, Infojobs Brasil,
Catho y OCC, y el software de Recursos Humanos Pandapé.\n\nOfrece soluciones tanto
a candidatos como empresas en todas las fases de RRHH. (atracción, selección, gestió
n, retención)\n\nTiene presencia en 21 países, con oficinas en 7 de ellos y más de 1
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date management, job seeker resources, marketplace for employment, employee retentio
n, hr management tools, data analytics, workplace satisfaction, company reviews, hum
an resources, applicant tracking system, job matching, ai recruitment, job market tr
ends, personnel management, cv database, candidate experience, job planning, workfor
ce optimization, job listings, employee feedback, career planning, hr automation, sk
ills assessment, professional development, employee training, remote work solutions,
staffing solutions, hr analytics, diversity recruitment, temporary employment, perm
anent placement, workforce planning, contract staffing, candidate sourcing, internal
mobility, competency mapping, virtual recruitment, recruitment campaigns, remote on
boarding, job coaching, hr technology, job portals, recruitment solutions, human res

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sources software, employment websites, job search platforms, latin america, digital recruitment, talent management, job advertising, job seekers, companies, strategic acquisitions, market leadership, online job ads, business services, global presence, customer support, social commitment, professional growth, job marketplace, competitive positioning, emerging markets, software solutions, recruitment industry, information technology & services, b2b",

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"title": "Coordinador Nacional de Atracción y Selección del Talento",

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"headline": "Coordinador de Selección | Co-Founder @Mindsettalento | Headhunter | Desarrollo y Formación | Innovación | Empleabilidad | Consultoría | Marca Empleadora | Educación Superior | IA | Sello transformador | RRHH |",

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2840551905?e=2147483647&v;=beta&t;=kVqfVwHZihBYTiNYZE5JmpH0-SC_xlIIE_Qez7LMz0Q",
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Zusammenarbeit für nachhaltige Entwicklung und int. Bildungsarbeit, engagieren wir u
ns weltweit für eine lebenswerte Zukunft.",
        "organization_short_description": "As a service provider in the
field of international cooperation for sustainable development and international edu
cation work, we are dedicated to shaping a future worth living around the world. GIZ
has over 50 years of experience in a wide variety of areas, including economic deve
lopment and employment promotion, energy and the environment, and peace and security
. The diverse expertise of our federal enterprise is in demand around the globe - fr
om the German Government, European Union institutions, the United Nations, the priva
te sector and governments of other countries. We work with businesses, civil society
actors and research institutions, fostering successful interaction between developm
ent policy and other policy fields and areas of activity. Our main commissioning par
ty is the German Federal Ministry for Economic Cooperation and Development (BMZ).\n\
n\nThe commissioning parties and cooperation partners all place their trust in GIZ, an
d we work with them to generate ideas for political, social and economic change, to
develop these into concrete plans and to implement them. Since we are a public-benef
it federal enterprise, German and European values are central to our work. Together
with our partners in national governments worldwide and cooperation partners from th
e worlds of business, research and civil society, we work flexibly to deliver effect
ive solutions that offer people better prospects and sustainably improve their livin
g conditions.\n\nThe registered offices of GIZ are in Bonn and Eschborn (Germany).\n
\nOur video:\nDE: https://youtu.be/KCb9XVCZzWQ?si=Cwm0ArGKq6VQD83q\nEN: https://yout
u.be/XIMLHV17Pns?si=UrRGg8WANLZ-j8og\n\nRegistration information: https://www.giz.d
e/en/html/registration_information.html\n\nOur netiquette: https://www.giz.de/en/med
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 e personas como de bienes.",
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 undo financiero sin barreras que facilite la vida a las personas, las empresas, las
 ciudades y municipios. Por esta razón hoy somos más de 19.000 personas innovando y c
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 nning, assistance services, customer support, community services, retirement plannin
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 inclusion, mobile banking, daviplata, credit products, mortgage lending, small & me
 dium enterprises, customer service, innovation, sustainable development, strategic p
 artnerships, rural development, customer demographics, digital transformation, user-
 friendly experience, subsidy distribution, gender equality, community development, e
 conomic growth, central america, colombia, customer satisfaction, mobile wallet, per
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 g Manager, Gusto, Hotjar, IBM Websphere, Incapsula, Mailchimp Mandrill, Microsoft Of
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Customer Experience I Speaker internacional I IA I Consultor",
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sto es una oportunidad para trabajar en equipo con nuestros clientes y ejecutar estr
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, b2b consulting, sustainable practices, leadership development, client engagement, methodology for innovation, digital mindset, technology adoption, strategic alignment, creative problem solving, emerging technologies, business agility, process optimization, cross-functional collaboration, value creation, community building, digital business models, enterprise solutions, digital literacy, future of work, training & coaching, business resilience, operational efficiency, big data utilization, customer-centric design, change management, performance metrics, employee empowerment, consulting services, product development, business intelligence, risk management strategies, market differentiation, networking events, thought leadership content, strategic innovation, organizational learning, digital ecosystem, consulting, management consulting, marketing, marketing & advertising, analytics, information technology & services",

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\n\nAvianca es la primera aerolínea comercial fundada en las Américas y la segunda
en el mundo. Enfocados en alcanzar la excelencia y eficiencia operacional, se dio m
archa a una profunda reorganización de los procesos, la cual ha estado acompañada d
e la modernización y renovación de la flota de aeronaves, la adopción de las mejores
prácticas de la industria y el desarrollo de una intensa campaña por el mejoramient
o de la cultura interna de servicio.\n\nNos proponemos ahora fortalecer el posici
onamiento de la compañía en los diversos mercados a través de la entrega de un servi
cio superior. Por eso, la trayectoria, el profesionalismo y la experiencia de varias
generaciones de hombres y mujeres que por décadas le han dado vida a Avianca, TACA,
AeroGal y Tampa Cargo, constituyen ahora nuestra inspiración para convertir la nuev
a Avianca en el aliado ideal para sus viajes.\n\nAvianca acepta los comentarios y
quejas que se reciban por este medio pero no podrá dar respuesta a todas éstas. Par
a asegurar una respuesta adecuada a sus quejas o comentarios, por favor envíelas a C
entro Administrativo Avianca \n- Relaciones con el Cliente, Avenida calle 26 No. 59-
15 Bogotá, Colombia o ingréselas a través de \nhttp://www.avianca.com/PiedePagina/C
ontactenos/es/Sugerencias-Reclamos.htm\nBogotá: (571)4013434 Resto del país: 1-8000-
953434\n\nCódigo de Ética y Normas de Conductas de los Negocios de Avianca Holdin
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tion, life miles, credit card offers, elite status, travel insurance, customized tra
vel, travel destination guides, sustainability practices, travel vouchers, accessibi
lity plan, promotional offers, new routes, airline partnerships, credit card rewards
, vacation packages, group discounts, frequent flyer miles, travel news, travel plan
ning, upgrades, last-minute deals, cancellation policy, in-flight services, mobile a
pp features, travel compliance, customer experience management, airline, passenger t
ransportation, cargo services, flight options, economy class, loyalty program, lifem
iles, customer satisfaction, safety, sustainability, digital transformation, competi
tive pricing, extensive route network, business travelers, leisure travelers, touris
ts, small & medium-sized enterprises (smes), low-cost model, customer experience, gr
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acebook Custom Audiences, Facebook Login (Connect), Facebook Widget, FullStory, Goog

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le AdSense, Google AdWords Conversion, Google Analytics, Google Analytics Ecommerce Tracking, Google Dynamic Remarketing, Google Play, Google Tag Manager, Gusto, LiveRamp, MediaMath, Microsoft Application Insights, Microsoft Office 365, Mixpanel, Mobile Friendly, Multilingual, Omniture (Adobe), OpenX - Exchange, RTB House, React Redux, Rubicon Project, SOASTA, Salesforce, SuccessFactors (SAP), TripleLift, Trustpilot, Vercel, Vimeo, YouTube, Zendesk, reCAPTCHA",

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"organization_short_description": "We deliver executive and talent search, assessment and development services to businesses and organizations varying in size, structure and maturity. We do that across over 50 sectors, whether commercial, public or not-for-profit and draw on the vast experience of expert managing regional partners who know in depth the talent pool and conditions of their region",

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"organization_state": "Bogota",

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any. We have over 20 years of experience in the provision of telecommunications ser
vices. We are specialized in digital solutions, with operations in Colombia, Peru,
and have a commercial presence in the United States.\n\nWe deliver connectivity solu
tions, especially in urban and interurban optical fiber, in a wholesale model, to pr
ovide network and data center infrastructure. Our focus is on maximizing efficiency
and productivity, and supporting the evolution and growth of our clients, thereby co
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"email": "liliana.mejia@upb.edu.co",

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"organization_website_url": "http://www.upb.edu.co",

"linkedin_url": "http://www.linkedin.com/in/lilianamejiaroldan",

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hopedics, 24/7 availability, hospital care, clinical laboratory, diagnostic imaging,
surgical services, vaccination, pet grooming, pet store, wellness consultations, pr
eventive health, specialty veterinary care, urgent care, hospitalization, medical ad
vice, pet care education, pet rehabilitation, behavioral consultations, custom nutri
tion plans, dietary management, surgery, pain management, treatment plans, high-tech
equipment, animal wellness, pet emergency hotline, pet health monitoring, comprehen
sive exams, pet health improvement, diagnostic tests, specialized diets, behavior mo
dification programs, recuperation care, quality of life, pet therapy, pet health eva
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e, financial planning, cashback rewards, banking promotions, commercial banking, tri
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s, credit card rewards programs, bank guarantees, wealth management advisory, automa
ted savings, financial transaction alerts, transfer service, qr code payments, pensi
on savings, personal identifiers, credit risk assessment, foreign exchange services,
bill payment services, financial services, banking solutions, credit cards, savings
accounts, investment options, digital payments, corporate governance, financial inc
lusion, personal banking, vehicle loans, mobile banking, customer trust, economic gr
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íses con una cartera de las principales marcas de automóviles del mundo. \n\nContamo
s con fuentes de ingresos multicanal diversificadas que incluyen la venta de vehicul
os nuevos y usados, repuestos, servicios, financiación y seguros. \n\nRegionalmente
Inchcape Américas está presente en 14 países de América Latina y el Caribe (Chile, C

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Colombia, Perú, Bolivia, Argentina, Uruguay, Ecuador, Panamá, Costa Rica, Guatemala, El Salvador, Barbados, Honduras y Puerto Rico) empleando a más de 8,000 personas en la región.",

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iente y la comunidad. Construimos un mundo paralelo, le damos a nuestros huéspedes u
n lugar del que jamás quisieran irse y a nuestros empleados la oportunidad de ser pa
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tours, cultural experiences, beach access, outdoor patio, rooftop bar, concierge ser
vice, housekeeping, laundry service, tours & activities, transportation, neighborhoo
d exploration, international recipes, affordable luxury, modern amenities, kitchenet
te, garden view, open spaces, comfortable beds, tranquil environment, personalized s
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ia Tech Week 2024, where over 11,000 tech leaders & innovators came together. Get re
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exclusive events highlighting the region's tech ecosystem. Connect with global ventu
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"personal_email": "",

"organization_name": "International Panel on the Information Environment (IPIE)",

"organization_website_url": "http://www.ipie.info",

"linkedin_url": "http://www.linkedin.com/in/craigzelizer",

"name": "Craig Zelizer",

"photo_url": "https://static.licdn.com/aero-v1/sc/h/9c8per4andzj6ohjkjp54ma2",

"title": "Consulting Scientist",

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t, student council, academic guidance, coeducational, school admission, student enro
llment, cultural exchange, extracurricular activities, parent involvement, child pro
tection, online security, academic performance, community service, school governance
, student wellbeing, interactive learning, ib diploma, primary years program, middle
years program, digital diplomas, student organizations, school calendar, educationa
l certifications, educational alliances, school values, learning support, holistic e
ducation, curriculum development, social responsibility, inclusive education, parent
al engagement, educational excellence, academic achievements, student leadership, ne
twork of schools, alumni network, art exhibitions, interdisciplinary studies, collab
orative learning, creative programs, school policies, safety protocols, bilingual ed
ucation, global perspective, british educational system, community engagement, cultu
ral heritage, student diversity, affluent families, international students, critical
thinking, moral development, healthy eating, transportation services, arts & sports
programs, accreditation, leadership development, environmental awareness, inclusion
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cturing, yarn production, environmentally friendly clothing, sustainability commitme
nt, social responsibility, cotton yarns, polyester fabrics, clothing distribution, s
tore franchises, e-commerce strategy, corporate governance, ethical program, custome

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r engagement, supply chain management, custom fabric development, vertical integration, wholesale distribution, retail expansion, brand development, licensing agreements, product design, life cycle assessment, reporting standards, eco-friendly packaging, employee welfare programs, community involvement, product safety standards, performance wear, denim manufacturing, hosiery products, fashion accessories, children's clothing, athletic wear, environmental impact, resource optimization, quality assurance, certifications, innovation in textiles, fashion retail, brand management, market compliance, textile sustainability, climate change initiatives, recycling programs, inclusivity in fashion, cross-border trade, apparel, fashion, textiles, socks, underwear, t-shirts, sustainable practices, eco-friendly, quality, innovation, manufacturing, distribution, retail, omnichannel strategy, customer satisfaction, integrated production, value-added services, latin america, ethical business practices, digital transformation, reforestation, dyeing, hosiery, brands, customer base, market strategy, consumer goods, textile industry, manufacturing plants, strong relationships, community development, environmental responsibility, diverse product range, family-oriented, fashion-conscious, middle-class consumers, apparel & fashion, logistics & supply chain, mechanical or industrial engineering, consumers",

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tohumano",
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ingredients sourcing, family-owned business, business ethics, responsible sourcing,
market innovation, pet care, dietary health, food safety, corporate responsibility,
nutrition research, renewable energy, waste reduction, animal companionship, health
monitoring for pets, consumer satisfaction, regenerative agriculture, community supp
ort, environmental sustainability, social responsibility, forest preservation, agric
ulture practices, healthy pet lifestyle, breeds assessment, dna testing for pets, da
ta-driven insights, supply chain transparency, pet adoption programs, inclusive work
culture, pet food formulation, adult dog care, climate-smart agriculture, treats &
snacks, snacks, chocolate, m&m;'s, snickers, sustainability, mutuality, quality, inn
ovation, customer satisfaction, global presence, diverse portfolio, healthy planet,
thriving people, nourishing wellbeing, animal care, food products, brand building, d
igital marketing, retail partnerships, customer demographics, market expansion, long
-term perspective, financial performance, positive societal impact, trusted partner,
quality growth, veterinary health, consumer focus, efficiency, resource management,
family-owned, private company, market diversity, customer loyalty, product innovati
on, ethical practices, health & wellness, mechanical or industrial engineering, logi

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stics & supply chain, clean energy & technology, environmental services, renewables & environment, marketing & advertising, health, wellness & fitness",

"organization_technologies": "AT Internet, Adform, Adobe Media Optimizer, Amazon AWS, AppNexus, Bootstrap Framework, Cedexis Radar, CloudFlare CDN, CloudFlare Hosting, DoubleClick, DoubleClick Conversion, DoubleClick Floodlight, Drupal, ExactTarget, Facebook Custom Audiences, Facebook Login (Connect), Facebook Widget, GetFeedback, Google AdSense, Google AdWords Conversion, Google Analytics, Google Analytics Ecommerce Tracking, Google Dynamic Remarketing, Google Font API, Google Maps, Google Plus, Google Tag Manager, LinkedIn Marketing Solutions, LinkedIn Widget, Mailchimp Mandrill, MediaMath, Mobile Friendly, New Relic, OneTrust, Outlook, Pixlee, Qualtrics, Route 53, Ruby On Rails, Salesforce, Salesforce Live Agent, Salesforce Service Cloud, Shutterstock, SignalR, Stripe, Typekit, Varnish, Vimeo, Vue JS, Wistia, WordPress.org, Workday Recruit, Yandex Metrika, YouTube, Zencoder, reCAPTCHA",

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, US",

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ustomer service, wealth management, financial literacy, business financing, credit assessment, personal finance, online banking, user-friendly tools, retail banking, commercial banking, investment banking, mortgage loans, corporate banking, small & medium-sized enterprises, microfinance, sustainable financing, technology, customer experience, social responsibility, entrepreneurship, customer-centric, corporate social responsibility, cash management, foreign trade services, banking correspondents, investment solutions, green initiatives, educational opportunities, economic development, customer satisfaction, market leadership, financial inclusion, sustainable development goals, finance technology, information technology & services, financial services, internet, investment management, capital markets",

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ding page, diseno ecommerce, diseno de catalogo virtual, diseno de on page, seo, goo
gle partner, marketing services, digital marketing, web development, website design,
e-commerce solutions, search engine optimization (seo), social media management, co
ntent marketing, branding, creative advertising, lead generation, digital strategy,
website analytics, user experience (ux), user interface (ui), mobile applications, a
rtificial intelligence in marketing, marketing automation, pay-per-click advertising
(ppc), google ads, inbound marketing, social media advertising, conversion rate opti
mization (cro), market research, digital growth, web traffic generation, profession
al photography, brand identity design, digital communication, cloud services, online
store development, custom software development, it security, data analysis, custome
r relationship management (crm), digital presence optimization, corporate image desi
gn, visual communication, e-mail campaign strategy, link building, performance marke
ting, lead nurturing, digital branding, seo content strategy, social media strategy,
influencer marketing, campaign execution, market positioning, competitor analysis,
customer engagement, sem, digital advertising, web design, online presence, conversi
on optimization, marketing strategy, analytics, b2b marketing, b2c marketing, client
-centric approach, strategic creativity, transparency, innovation, technology develo
pment, customer retention, roi optimization, responsive design, user experience, dig

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ital transformation, video marketing, live marketing, colombia, latin america, united states, small businesses, multinational corporations, marketing managers, entrepreneurs, digital solutions, marketing & advertising, information technology & services, search marketing, marketing, consumer internet, consumers, internet, sales, mobile apps, saas, computer software, enterprise software, enterprises, b2b, cloud computing, computer & network security, data analytics, ux",

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            os permanentemente para ser elegidos, queridos y recomendamos por nuestra gente.\n\n
            Con una trayectoria de 70 años en el mercado financiero, seguimos genuinamente compr
            ometidos con brindar apoyo y acompañamiento financiero a todos los colombianos para
            ayudarlos alcanzar sus propósitos. Somos una organización centrada en el cliente,
            que construye confianza, comparte el conocimiento, desarrolla y empodera su talento
            humano guiándolo con inspiración, brindándole espacios para la creatividad, la inno
            vación y reconociéndolo como motor de la organización.\n\nTrabajamos en equipo, con
            respeto, honestidad e integridad, nuestro estilo de liderazgo valora el ser ejemplo
            y modelo a seguir, condiciones que privilegian el éxito del equipo y el compromiso.
            Si quieres ser Popular, trabajar con amor, alegría y actitud positiva, te invitamo
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            omociones, créditos de fomento, leasing financiero, protección y seguros, ahorros e
            inversión, soluciones de valor, financiación, pagos de impuestos, extracto digital,
            seguridad bancaria, bloqueo de servicios, cuenta de nómina, tarjeta de crédito, subs
            idios, cash management, pymes, transferencias gratuitas, gastos de administración, s
            eguros de depósitos, protección de datos, cajeros automáticos, corresponsales bancar
            ios, créditos de vivienda, pagos en línea, educación financiera, intereses diarios,
            retiros ilimitados, pago de servicios, plataforma de banca móvil, descuentos exclusi
            vos, aviso de seguridad, notificaciones automáticas, bolsillos de ahorro, promociione
            s para pensionados, ofertas especiales, programación automática de pagos, pagos sin
            4x1000, asistencia médica, tarjeta de crédito posible, productos personalizados, acu

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mulación de puntos, personal banking, small & medium enterprises, business banking, government banking, pensioners, digital banking, savings accounts, credit cards, loans, investment funds, housing credits, foreign trade services, customer satisfaction, sustainability, social responsibility, economic vulnerability, digital wallet, financial inclusion, trust, innovation, customer support, colombian banking, grupo aval, risk ratings, corporate strategy, community impact, mobile banking, transactional portal, logistics services, fiduciary services, customer demographics, economic empowerment, public sector financing, low-income support, financial education, community partnerships, environmental services, renewables & environment",

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ria en Talento Humano. \nAcompañamos a las organizaciones en sus procesos de selecci
ón, desarrollo, compensación, plan carrera y programas de Diversidad e Inclusión. \n
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posible que seamos reconocidas como una de las principales compañías de consultoría
en talento humano en el país.\n\nSomos un equipo de más de 50 consultores e investi
gadores expertos en búsqueda, selección y evaluación de ejecutivos de Alta y Media G
erencia. \n\nContamos con oficinas propias en Bogotá, Medellín, Barranquilla y Panam
á, y más de 71 oficinas en 45 países, gracias a nuestra alianza con Stanton Chase In
ternational, una de las firmas de consultoría más reconocidas mundialmente en la bús
queda y selección de ejecutivos de Alta Gerencia. Esto nos permite apoyar las necesi
dades de nuestros clientes en el exterior y de clientes extranjeros en Colombia, Pan
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        "personal_email": "",
        "organization_name": "LHR Américas",
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        "linkedin_url": "http://www.linkedin.com/in/orlando-alarcon",
        "name": "Orlando Alarcon",
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        "organization_annual_revenue": "",
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        "organization_seo_description": "",
        "organization_short_description": "LHR Americas was founded in 2001 to provide the highest level of Selection, Recruiting and Consulting Services to companies and personnel (primarily Latin Americans) in the Oil & Gas Industry. Throughout all these years the company has carried out this mission, helping clients who have understood the added value that LHR provides to them.\n\nThe LHR staff is formed by an international group of professionals, highly qualified in areas such as recruitment, selection and mobilization of Latin American personnel in the Oil & Gas Industry.\n\nOur company has a wide knowledge in different areas of human resources which are supported by a network of regional offices. This allows us to cover the demands of different clients around the world. With the cooperation of our entire network, LHR has structured the largest specialized and certified data base of the region, with resumes of qualified personnel of the Oil & Gas Industry in Latin America.\n\nWe have over 8 years of experience in recruitment, manpowering and relocation processes with companies such as Saudi Aramco, BHP Billinton, Eni and Saipem, among others.\n\nOur company has a network of offices and representatives in the main cities of Latin America. They are coordinated by the headquarters located in Bogota, Colombia, where a group of specialized consultants guarantee that the services provided maintain"
    }
}

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in the highest quality standards that the Industry requires.\nOur network is capable of covering all the Latin American countries.",

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      "headline": "Coordinador de Talento Humano y Cultura | Recursos Humanos | Talent Acquisition | Onboarding | Desarrollo | Contratación | HRBP | Permanent Placement Senior | Selección | Bienestar | Headhunting | Training | RR:HH |",
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        "organization_technologies": "AddThis, Adobe Media Optimizer, Amazon AWS, AppNexus, Bing Ads, Bootstrap Framework, Campaign Monitor, Cedexis Radar, Citrix NetScaler, Cornerstone On Demand, CrazyEgg, Disqus, DoubleClick, DoubleClick Conversion, DoubleClick Floodlight, Dropbox, Drupal, Facebook Custom Audiences, Facebook Login (Connect), Facebook Widget, Google AdWords Conversion, Google Analytics, Google Analytics Ecommerce Tracking, Google Cloud Hosting, Google Dynamic Remarketing, Google Font API, Google Maps, Google Maps (Non Paid Users), Google Play, Google Plus, Google Tag Manager, Hotjar, Joomla, LinkedIn Login, LinkedIn Widget, Marketo, Mixpanel, Mobile Friendly, MongoDB, Nginx, OneTrust, Pantheon, Piwik, Remote, Ruxit, Salesforce, Sequence Monitor SPF, ServiceNow, ShareThis, Silverpop, Stripe, Taboola Newsroom, TubeMogul, Typekit, Vimeo, WP Engine, WooCommerce, WordPress.org, WordPress VIP, Wordpress.com, Workday Recruit, Wufoo, YouTube, Zendesk, reCAPTCHA",
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        "organization_founded_year": "",
        "organization_primary_domain": "davita.com.co",
        "organization_phone": "+1 800-424-6589",
        "organization_street_address": "",
        "organization_raw_address": "bogota, bogota, colombia",
        "organization_state": "Bogota",
        "organization_city": "Bogota",
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  "last_name": "Uribe Cedeno",
  "email": "juan.uribe@bello.gov.co",
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as",
  "organization_website_url": "http://www.bello.gov.co",
  "linkedin_url": "http://www.linkedin.com/in/juan-francisco-uribe
-cedeno",
  "name": "Juan Uribe Cedeno",
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Uq7naQ/profile-displayphoto-shrink_200_200/profile-displayphoto-shrink_200_200/0/166
1273848488?e=2147483647&v=beta&t=x-A2Eu79w-MaA4TB3AQYN_9TcP3_pww5qnKZ3TUJMuY",
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cald%3c3%ada-de-bello--edificio-gaspar-de-rodas",
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j6ohjkjp54ma2",
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a proven outsourcing partner helping leading brands get more done with dedicated st
aff around the globe.",
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work, namely customer engagement, data entry and acquisition, help desk and tech sup
port, and back-office support. Our balanced and holistic approach to managing an off
shore delivery center creates a positive work environment. Thus, our agents produce
outperforming results for our clients, namely greater accuracy, higher first contact
resolution rate, and lower absenteeism and attrition rates.\n\nVisit our socials an
d Jobs portal: https://linktr.ee/fairtradeoutsourcing",
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ry, lead generation, appointment setting, technical support, help desk services, bil
ling services, payment processing, bookkeeping services, transcription services, dat
a validation, client management, customer service, multilingual support, english pro
ficiency, remote workforce, impact sourcing, flexible staffing, operational efficien
cy, productivity improvement, international call centers, performance analytics, qua
lity assurance, error reduction, scalable solutions, relationship management, busine
ss process outsourcing, cost reduction, resource allocation, accelerated training, d
edicated teams, cultural alignment, cost-effective staffing, client-driven solutions
, staff retention, customer satisfaction, service level agreements, social responsib
ility, community impact, business intelligence, data privacy compliance, enterprise
resource planning, resource optimization, performance metrics, continuous improvemen
t, agile outsourcing, outsourcing/offshoring, marketing & advertising, sales, analyt
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a, Pennsylvania 19102, US",
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0287497252?e=2147483647&v=beta&t=Sp7Td_11-fGVbGiY1oITGw0i5J_08FZQDarak6p2ztA",
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imentos que busca cautivar al consumidor a través de la innovación y el sabor de sus
productos.",
        "organization_short_description": "Somos una Compañía global de
alimentos que busca cautivar al consumidor a través de la innovación y el sabor de s
us productos. Sustentada en una marca sombrilla fuerte, marcas reconocidas y de alto
valor percibido, comercializadas eficazmente para estar al alcance de todos. Compro
metida con un esquema de sostenibilidad que involucra a todos sus Grupos de Interés.
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"organization_twitter_url": "",

"organization_facebook_url": "https://www.facebook.com/Colombina Oficial/",

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"organization_state": "Valle del Cauca",

"organization_city": "Cali",

"organization_country": "Colombia",

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"email": "cindy.martinez@oxxo.co",

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"organization_name": "OXXO Colombia",

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"name": "Cindy Martinez",

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7587277380?e=2147483647&v;=beta&t;=tzIk5QzN7ayGnc1Zh8-7gKZIEnwzY0T-xwBqIEhwn5M",

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"industry": "consumer goods",

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"organization_short_description": "Formamos parte del Grupo FEMS A y desde la apertura de nuestra primera tienda en Colombia en 2009, nos hemos esforzado en ser parte del estilo de vida de muchas personas ¡asi de fácil! \n\nEn OXXO Colombia nos preocupamos por brindar una amplia oferta de productos y servicios con precios competitivos que nos permitan ser relevantes y oportunos en el día a día de las comunidades en donde se encuentran nuestras tiendas.",

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"organization_facebook_url": "https://www.facebook.com/OXXOColombia/",

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gestión de proyectos y me llamó la atención el potencial sin explotar en optimizar
la rentabilidad de tus inversiones, especialmente sin un equipo dedicado que apoye c
onstantemente.\n\nMuchos directores enfrentan altos costos y falta de seguimiento de
tallado que limitan sus ahorros y el crecimiento real de sus proyectos.\n\nPara redu
cir esa fricción, quiero ofrecerte un análisis gratuito y sin compromiso que identif
ica oportunidades claras de ahorro y mejora en tus proyectos.\n\n¿Te parece agendamo
s una breve llamada de 15 minutos esta semana para mostrarte cómo aumentar la rentab
ilidad y simplificar tu gestión?"
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        },
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es sin equipo dedicado?",
                    "cuerpo": "Hola Alex Aldas,\n\nHe descubierto tu empresa y,
como director de proyectos en Colombia, sé que gestionar inversiones sin un equipo d
edicado puede limitar la rentabilidad y generar sobrecostos inesperados.\n\nPara ayu
darte a superar este reto, quiero ofrecerte un análisis gratuito y sin compromiso de
cómo optimizar tus inversiones, detectando oportunidades reales de ahorro y mejora
en rentabilidad.\n\n¿Te parece si agendamos una breve reunión de 15 minutos? Así te
mostraré cómo otros directores como tú están incrementando sus beneficios con recurs
os ajustados a su estructura actual.\n\nQuedo atento a tu confirmación para coordina
r el mejor horario."
                }
            },
            {
                "json": {
                    "output": {
                        "asunto": "Daniel, ¿estás maximizando la rentabilidad de tus
proyectos en Colombia?",
                        "cuerpo": "Hola Daniel Ricardo Bermudez,\n\nAl analizar dire
ctores de proyectos como tú en Colombia, noté que muchos enfrentan dificultades para
optimizar sus inversiones por no contar con un equipo dedicado en gestión continua.
\n\nEsta falta puede estar limitando la rentabilidad que obtienes actualmente, afect
ando el crecimiento y el ahorro en tus proyectos.\n\nQuisiera ofrecerte una auditorí
a gratuita y sin compromiso, diseñada para identificar oportunidades claras de ahorr
o y maximización en tus inversiones.\n\n¿Podemos agendar una llamada de 15 minutos e
sta semana para mostrarte cómo lograr mayores beneficios con tu flujo actual? Solo d
ime qué día y hora te funcionan mejor."
                    }
                }
            }
        }
    ]
}

```

"asunto": "Carolina, ¿maximizas la rentabilidad de tus inversiones sin un equipo dedicado?",

"cuerpo": "Hola Carolina,\n\nDescubrí tu trabajo como Directora de Proyectos en Colombia y entendí que con la facturación actual, la falta de un equipo dedicado puede estar limitando el crecimiento y la rentabilidad de tus inversiones.\n\nPara ayudarte, te ofrezco un diagnóstico gratuito y sin compromiso que identifica oportunidades concretas para optimizar recursos y generar mayor rentabilidad.\n\n¿Agendamos 10 minutos esta semana para mostrarte cómo esta pequeña inversión de tiempo puede traducirse en grandes ahorros y mejor gestión? Estoy seguro que notarás el valor desde el primer encuentro."

}

}

},

{

"json": {

"output": {

"asunto": "Paola, ¿tu gestión de proyectos está optimizando tus inversiones?",

"cuerpo": "Hola Paola,\n\nHe estado analizando agencias en Colombia y tu enfoque llamó mi atención. Muchos Directores de Proyectos que facturan entre 4k-10k USD/mes enfrentan el reto de no contar con un equipo dedicado que gestione sus proyectos de forma constante, lo que puede limitar la rentabilidad de sus inversiones.\n\nPara ayudarte, quiero ofrecerte un análisis gratuito y sin compromiso que identifica oportunidades específicas para maximizar el rendimiento de tus inversiones personales.\n\n¿Agendamos 15 minutos esta semana para mostrarte cómo esta evaluación puede generar ahorros significativos para tu agencia? Solo dime cuándo te va bien.\n\nQuedo atento."

}

}

},

{

"json": {

"output": {

"asunto": "Liliana, ¿optimizamos la rentabilidad de tus proyectos en Colombia?",

"cuerpo": "Hola Liliana,\n\nDescubrí tu perfil como Directora de Proyectos y me llamó la atención tu enfoque en la gestión eficiente, especialmente en Colombia.\n\nHe notado que muchos directores enfrentan la presión de manejar proyectos sin un equipo dedicado constante, lo que puede afectar la rentabilidad y el control de sus inversiones.\n\nQuiero compartir contigo un recurso gratuito que diseñé para ayudarte a maximizar los ahorros y mejorar la rentabilidad de tus inversiones personales, sin compromiso alguno.\n\n¿Podemos agendar una breve llamada de 10 minutos para mostrarte cómo aplicar esta solución en tu agencia y empezar a ver resultados concretos?"

}

}

},

{

"json": {

"output": {

"asunto": "Ingrid, ¿tu gestión de proyectos está limitando tu rentabilidad?",

"cuerpo": "Hola Ingrid Munoz Rubio,\n\nHe encontrado tu perfil mientras investigaba directores de proyectos en Colombia, y me llamó la atención tu experiencia en gestión sin un equipo dedicado constante.\n\nMuchas agencias enfrentan pérdidas inesperadas en inversión personal por falta de seguimiento puntual en sus proyectos.\n\nPor eso, quiero ofrecerte de forma gratuita un análisis rápido y sin compromiso para identificar oportunidades concretas de ahorro y optimización en tus inversiones.\n\n¿Nos agendamos una llamada de 10 minutos esta semana para mostrarte cómo podrías aumentar la rentabilidad sin necesidad de aumentar recursos?\n\nQuedo atento a tu disponibilidad."

}

}

},

```

{
  "json": {
    "output": {
      "asunto": "Daniel, ¿optimizar la rentabilidad de tus proyectos sin equipo dedicado?",
      "cuerpo": "Hola Daniel,\n\nRecientemente he analizado algunos proyectos en Colombia y noté que muchas agencias con facturación entre 4k-10k USD enfrentan desafíos al no contar con un equipo permanente para la gestión de proyectos.\n\nEsto suele limitar la capacidad de maximizar la rentabilidad y generar ahorros significativos en inversiones personales.\n\nPor eso, quiero ofrecerte una revisión gratuita y sin compromiso sobre cómo puedes mejorar la rentabilidad de tus proyectos, con estrategias personalizadas que se ajusten a tu modelo actual.\n\n¿Te parece si agendamos una llamada de 15 minutos esta semana para mostrarte estos beneficios? Solo dime cuándo te conviene y lo coordinamos."
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Pedro, ¿tu gestión de proyectos limita la rentabilidad de tus inversiones?",
        "cuerpo": "Hola Pedro Mejia,\n\nHe conocido tu trabajo y sé que dirigir proyectos sin un equipo dedicado puede estar afectando la rentabilidad de tus inversiones personales. Muchos directores en Colombia enfrentan esta dificultad, perdiendo oportunidades clave para optimizar sus recursos.\n\nQuisiera ofrecerte un análisis gratuito y sin compromiso, diseñado para identificar esos puntos ciegos y maximizar tus ahorros.\n\n¿Te parece si agendamos una llamada de 15 minutos esta semana para mostrarte cómo podrías mejorar tus resultados con un enfoque más rentable?\n\nQuedo atento a tu disponibilidad."
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Camilo, ¿estás maximizando el retorno de tus proyectos en Colombia?",
          "cuerpo": "Hola Camilo Silva Jaramillo,\n\nDescubrí tu perfil como Director de Proyectos y noté que muchas agencias en Colombia que facturan entre 4k-10k USD/mes enfrentan desafíos para gestionar sus proyectos sin un equipo dedicado permanente.\n\nEsta falta de recursos puede estar limitando la rentabilidad y el control sobre tus inversiones personales.\n\nPor eso, quiero ofrecerte una auditoría gratuita y sin compromiso para identificar oportunidades concretas de ahorro y mejorar la rentabilidad de tus proyectos.\n\n¿Agendamos una breve reunión de 15 minutos esta semana para mostrarte cómo hacerlo posible? Solo dime cuándo te viene bien."
        }
      },
      {
        "json": {
          "output": {
            "asunto": "Juan Pablo, ¿maximizando la rentabilidad de tus proyectos en Colombia?",
            "cuerpo": "Hola Juan Pablo,\n\nHe visto tu labor como Director de Proyectos y noté que muchas agencias en Colombia con ingresos entre 4k-10k USD/mes enfrentan falta de un equipo dedicado para la gestión constante, lo que limita la optimización de sus inversiones.\n\nPara ayudarte a mejorar la rentabilidad sin compromiso, quiero ofrecerte un recurso gratuito que hemos desarrollado, enfocado en maximizar ahorros y eficiencia en la gestión personal de proyectos.\n\n¿Te parece si agendamos una breve llamada de 10 minutos para mostrarte cómo aplicar esta solución y potenciar tus resultados? Solo dime cuándo te viene bien.\n\nQuedo atento."
          }
        }
      }
    }
  }
}

```

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    },
    {
      "json": {
        "output": {
          "asunto": "Sylvia, ¿optimizar la rentabilidad de tus proyectos sin equipo dedicado?",
          "cuerpo": "Hola Sylvia,\n\nDescubrí tu trabajo como Directora de Proyectos y noté que, sin un equipo dedicado constante, gestionar eficientemente puede ser un desafío que impacte tus resultados financieros.\n\nPara ayudarte, quiero ofrecerte un análisis gratuito y personalizado que te mostrará cómo maximizar la rentabilidad de tus inversiones, sin compromisos.\n\n¿Podemos agendar una breve llamada de 10 minutos esta semana para explorar esta oportunidad? Estoy seguro de que los beneficios pueden ser inmediatos y sostenibles para tu agencia."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Carolina, ¿lista para maximizar la rentabilidad de tus proyectos sin equipo dedicado?",
          "cuerpo": "Hola Carolina,\n\nDescubrí tu perfil como Directora de Proyectos y sé que gestionar inversiones sin un equipo constante puede limitar tus resultados.\n\nProbablemente, hoy estés destinando recursos sin obtener el máximo retorno posible, algo común en proyectos sin apoyo constante en gestión.\n\nPor eso, quiero ofrecerte un análisis gratuito y sin compromiso sobre cómo optimizar tus inversiones y aumentar tu rentabilidad.\n\n¿Agendamos una breve llamada de 15 minutos para mostrarte cómo lograrlo rápidamente? Solo dime cuándo te va bien."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Carlos, ¿gestión de proyectos sin equipo dedicado? Aquí una solución sencilla",
          "cuerpo": "Hola Carlos,\n\nDescubrí tu perfil como Director de Proyectos en Colombia y noté que, como muchos en tu sector, gestionar proyectos sin un equipo dedicado puede estar limitando la rentabilidad de tus inversiones.\n\nPara ayudarte a superar esta barrera, quiero ofrecerte un recurso gratuito y sin compromiso que te permitirá optimizar la gestión y aumentar el rendimiento de tus proyectos.\n\n¿Podemos agendar 10 minutos para mostrarte cómo esta solución puede generar ahorros reales y mejorar tus resultados? Estoy seguro que será una conversación valiosa para tus objetivos.\n\nQuedo atento a tu confirmación."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Gina, ¿tu gestión de proyectos limita tu rentabilidad actual?",
          "cuerpo": "Hola Gina Reyes Moreno,\n\nHe conocido tu trabajo como Directora de Proyectos en Colombia y he detectado que muchas agencias sin un equipo dedicado encuentran obstáculos para maximizar la rentabilidad de sus inversiones.\n\nPara ayudarte a superar esta barrera, quiero ofrecerte una auditoría gratuita a de tus procesos actuales, sin compromiso alguno, que identifique oportunidades claras de ahorro y optimización.\n\n¿Te parece si agendamos una breve reunión de 10 minutos esta semana para mostrarte cómo esta auditoría puede traducirse en mayores beneficios para tu agencia? Solo dime el día y hora que te convenga."
        }
      }
    }
  }

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```

    },
    {
      "json": {
        "output": {
          "asunto": "Pamela, ¿cómo optimizar la gestión de tus proyectos sin equipo dedicado?",
          "cuerpo": "Hola Pamela Salazar Rozo,\n\nHe conocido tu trabajo y sé que liderar proyectos sin un equipo dedicado puede generar sobrecarga y oportunidades perdidas en tu agencia. Muchos directores enfrentan este desafío, afectando la eficiencia y rentabilidad.\n\nPor eso, quiero ofrecerte un análisis gratuito y personalizado para identificar cómo maximizar tus ahorros y rentabilizar mejor tus inversiones, sin compromiso alguno.\n\n¿Te parece si agendamos una breve llamada de 15 minutos esta semana para mostrarte los beneficios específicos para tu empresa? Solo dime cuándo te viene bien.\n\nQuedo atenta a tu respuesta."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Jose, ¿estás maximizando la rentabilidad en tus proyectos?",
          "cuerpo": "Hola Jose Restrepo Dbá,\n\nRevisando el panorama de Directores de Proyectos en Colombia, noté que muchas agencias con facturación entre 4k y 10k USD enfrentan la falta de un equipo dedicado para gestión constante, lo que limita sus ahorros y rentabilidad.\n\nSi tus inversiones personales podrían ser más rentables pero sientes que el seguimiento actual no es suficiente, quiero ofrecerte un análisis gratuito y sin compromiso para identificar oportunidades claras de ahorro e incremento de ganancias.\n\n¿Te parece si agendamos una llamada de 15 minutos esta semana para mostrarte cómo optimizar tus resultados sin afectar tu operación actual? Solo dime día y hora, y te envío la invitación."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "María, ¿optimizar los ahorros de tus proyectos sin aumentar tu equipo?",
          "cuerpo": "Hola María,\n\nHe descubierto tu trabajo como Directora de proyectos y admiro cómo gestionas proyectos con presupuestos entre 4K-10K USD en Colombia. Sin embargo, he notado que muchas agencias en tu sector enfrentan retos para mantener un control financiero constante sin un equipo dedicado.\n\nPara ayudarte, quiero compartir un recurso gratuito que te permitirá identificar áreas clave para aumentar la rentabilidad de tus inversiones personales, sin compromiso alguno.\n\n¿Te parece si agendamos una llamada de 10 minutos para mostrarte cómo puedes maximizar esos ahorros fácilmente? Solo dime qué día te queda mejor esta semana.\n\nQuedo atenta a tu respuesta."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Marcela, ¿estás maximizando la rentabilidad de tus proyectos actuales?",
          "cuerpo": "Hola Marcela Duran Barrero,\n\nHe estado analizando agencias en Colombia que gestionan proyectos sin un equipo dedicado constante y noté que muchas enfrentan retos para optimizar sus inversiones y mejorar la rentabilidad.\n\nSi sientes que tus proyectos podrían generar más beneficios y estás invirtiendo más tiempo del necesario en la gestión, tengo un recurso gratuito que te permitirá identificar áreas clave de ahorro y maximizar resultados sin compromiso.\n\n¿Puedes agendar una breve llamada de 10 minutos esta semana para compartirte esta herramienta y analizar cómo aumentar la rentabilidad de tus proyectos? Solo dime cuándo te

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viene bien.\n\nEspero tu respuesta."
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Clara, optimiza tu gestión de proyectos sin equip
o dedicado",
        "cuerpo": "Hola Clara,\n\nHe encontrado Gestion Humana y not
é que, como muchos directores de proyectos en Colombia, pueden estar enfrentando ret
os al no contar con un equipo dedicado para la gestión constante de sus proyectos.\n
\nEsto frecuentemente genera sobrecarga y dificulta maximizar la rentabilidad de las
inversiones.\n\nPara facilitarte el proceso, me gustaría compartir un recurso gratu
ito que te muestra cómo aumentar la eficiencia y ahorrar en tus proyectos, sin compr
omiso alguno.\n\n¿Podemos agendar una llamada de 10 minutos esta semana para explica
rte cómo aplicar estas estrategias y potenciar tus resultados? Me adapto a tu horari
o.\n\nQuedo atento a tu respuesta."
      }
    },
    "json": {
      "output": {
        "asunto": "María, ¿lista para maximizar la rentabilidad de t
us proyectos sin equipo dedicado?",
        "cuerpo": "Hola María Moreno Espinosa,\n\nHe conocido tu tra
bajo liderando proyectos en Colombia y sé que muchas agencias como la tuya, facturan
do entre 4k-10k USD/mes, enfrentan el desafío de no contar con un equipo constante d
e gestión, lo que impacta en la eficiencia y rentabilidad.\n\nPara ayudarte, quiero
compartirte un recurso gratuito que te mostrará cómo optimizar inversiones personale
s y aumentar tus márgenes sin complicaciones.\n\n¿Te parece si agendamos una llamada
de 10 minutos para presentarte esta estrategia y explorar juntos los beneficios con
cretos para tu agencia? Será sin compromiso.\n\nQuedo atento a tu confirmación para
coordinar el horario que mejor te convenga."
      }
    },
    "json": {
      "output": {
        "asunto": "Adriana, ¿optimizar la gestión de tus proyectos s
in sumar equipo?",
        "cuerpo": "Hola Adriana,\n\nRevisando proyectos en Colombia,
noté que muchas agencias como la tuya enfrentan retos para gestionar sus inversione
s sin un equipo dedicado constante. Esto suele traducirse en horas extra y menor ren
tabilidad.\n\nPara ayudarte, tengo un recurso gratuito que muestra cómo directores d
e proyectos están consiguiendo ahorros significativos sin aumentar su plantilla ni c
omplejidad.\n\n¿Te parece si agendamos 10 minutos para que te muestre cómo puedes ma
ximizar tus resultados de forma simple y sin compromiso? Solo dime cuándo te viene b
ien y coordinamos."
      }
    },
    "json": {
      "output": {
        "asunto": "Julieth, ¿lista para maximizar la rentabilidad en
tus proyectos?",
        "cuerpo": "Hola Julieth,\n\nDescubrí tu perfil como Director
a de proyectos y noté que muchas agencias en Colombia que facturan entre 4k-10k USD/
mes enfrentan dificultades para mantener una gestión constante sin un equipo dedicad
o.\n\nEsta situación suele generar inversión ineficiente y pérdida de oportunidades

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de ahorro.\n\nPor eso, quiero ofrecerte un análisis gratuito y sin compromiso para identificar cómo optimizar la rentabilidad de tus inversiones personales y reducir esos costos ocultos.\n\n¿Podemos agendar una breve llamada de 10 minutos esta semana para mostrarte los beneficios que esto podría traer a tu agencia? Quedo atenta a tu confirmación."

```
    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Claudia, ¿estás maximizando la rentabilidad de tus proyectos en Colombia?",  
        "cuerpo": "Hola Claudia Rocio Ballesteros,\n\nHe descubierto tu trabajo y sé que, como directora de proyectos en Colombia, gestionar inversiones entre 4k y 10k USD mensuales puede ser un reto sin un equipo dedicado constante. Esto podría estar limitando el ahorro y la rentabilidad en tus proyectos.\n\nQuiero ofrecerte una auditoría gratuita y sin compromiso que identificará oportunidades concretas para aumentar la rentabilidad de tus inversiones personales y optimizar la gestión de tus proyectos.\n\n¿Podemos agendar una llamada de 15 minutos esta semana para mostrarte cómo lograr estos beneficios? Solo dime cuándo te va bien.\n\nQuedo atenta a tu respuesta."      }  
    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Luciana, ¿optimizamos la rentabilidad de tus proyectos sin equipo dedicado?",  
        "cuerpo": "Hola Luciana,\n\nHe conocido tu trabajo y sé que, como directora de proyectos en Colombia, manejar inversiones entre 4k y 10k USD sin un equipo dedicado puede limitar tus resultados.\n\nMuchas agencias enfrentan pérdidas de rentabilidad al no tener una gestión constante y especializada, lo que impacta directamente en sus inversiones personales.\n\nQuiero ofrecerte un análisis gratuito y sin compromiso para mostrarte cómo incrementar la rentabilidad de tus inversiones a través de un enfoque personalizado.\n\n¿Te parece si agendamos una breve llamada de 15 minutos esta semana para explorar juntos los beneficios concretos que podrías obtener?\n\nQuedo atenta a tu confirmación para coordinar."      }  
    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Andrea, ¿rentabilizar al máximo tus proyectos con menos esfuerzo?",  
        "cuerpo": "Hola Andrea Bautista Paredes,\n\nDescubrí tu gestión en Colombia, y me llamó la atención tu capacidad para manejar proyectos con facturación entre 4k-10k USD/mes. Sin embargo, muchos directores en tu posición enfrentan dificultades por no contar con un equipo dedicado a la gestión constante, lo que puede afectar la rentabilidad.\n\nPara ayudarte a optimizar tus inversiones personales, quiero ofrecerte un recurso gratuito que identifica oportunidades de ahorro y mejora en tus proyectos, sin compromiso alguno.\n\n¿Podríamos agendar una breve llamada de 10 minutos esta semana para mostrarte cómo maximizar tus beneficios sin aumentar tu carga de trabajo? Quedo atento a tu disponibilidad."      }  
    }  
  },  
  {  
    "json": {  
      "output": {
```

"asunto": "Adriana, ¿listos para optimizar la rentabilidad de tus proyectos en Colombia?",

"cuerpo": "Hola Adriana,\n\nHe conocido tu trabajo y la gestión de proyectos en Colombia, y me llamó la atención el reto de mantener una supervisión constante sin un equipo dedicado.\n\nEsto suele generar ineficiencias que impactan directamente en la rentabilidad de tus inversiones.\n\nPara ayudarte, quiero ofrecerte un análisis gratuito sin compromiso, que identifica cómo maximizar tus ahorros y mejorar la rentabilidad en cada proyecto.\n\n¿Agendamos una breve reunión de 15 minutos esta semana para mostrarte los beneficios concretos que podrías obtener?\n\nQuedo atenta a tu confirmación."

}

}

},

{

"json": {

"output": {

"asunto": "Claudia, ¿optimizar la rentabilidad de tus proyectos sin estrés?",

"cuerpo": "Hola Claudia Camargo,\n\nHe conocido tu trabajo y sé que gestionar proyectos con presupuestos entre 4k-10k USD mensuales sin un equipo dedicado puede generar costos ocultos y reducir tu rentabilidad.\n\nPara ayudarte, te ofrezco un análisis GRATIS de tus inversiones actuales, sin compromiso, que identifica oportunidades concretas para maximizar ahorros y ganancias.\n\n¿Te parece si agendamos una breve reunión de 15 minutos para mostrarte cómo aumentar la rentabilidad de tus proyectos sin complicaciones?\n\nQuedo atenta a tu respuesta para coordinar."

}

}

},

{

"json": {

"output": {

"asunto": "Johanna, optimiza tu rentabilidad sin aumentar tu carga laboral",

"cuerpo": "Hola Johanna,\n\nEncontré tu perfil y me llamó la atención el gran potencial de tu gestión como Directora de Proyectos. Sin embargo, muchas agencias sin un equipo dedicado enfrentan dificultades para maximizar la rentabilidad de sus inversiones.\n\nPara ayudarte, quiero ofrecerte un análisis gratuito y sin compromiso que revela oportunidades de ahorro y mejora en la rentabilidad de tus proyectos.\n\n¿Podemos agendar 10 minutos para mostrarte cómo esta herramienta puede beneficiar directamente a tu agencia? Solo dime cuándo te viene bien.\n\nQuedo atento."

}

}

},

{

"json": {

"output": {

"asunto": "Adriana, ¿cómo maximizar la rentabilidad de tus proyectos sin equipo dedicado?",

"cuerpo": "Hola Adriana,\n\nHe conocido tu trabajo como directora de proyectos y me llamó la atención cómo gestionas múltiples tareas sin un equipo dedicado, un reto que puede afectar la rentabilidad.\n\nMuchos directores en Colombia enfrentan este mismo obstáculo, limitando el crecimiento de sus inversiones personales.\n\nQuiero compartir contigo un recurso gratuito que diseñé para optimizar la gestión y aumentar el retorno de tus proyectos personalmente, sin compromiso alguno.\n\n¿Podemos agendar una breve llamada de 10 minutos esta semana? Así te mostraré cómo potenciar tus resultados y ahorrar en cada inversión.\n\nEspero tu confirmación."

}

}

},

{

"json": {

```

        "output": {
            "asunto": "Jonathan, ¿listo para maximizar la rentabilidad d
e tus inversiones?",
            "cuerpo": "Hola Jonathan,\n\nHe analizado el mercado de dire
ctores de proyectos en Colombia y noté que muchos equipos enfrentan retos al no cont
ar con una gestión constante, lo que limita la rentabilidad de sus inversiones.\n\n¿
Te gustaría descubrir cómo optimizar tu rendimiento sin afectar tus operaciones actu
ales? Tengo un recurso gratuito diseñado para ayudarte a generar mayores ahorros en
tus inversiones personales, sin ningún compromiso.\n\n¿Podemos agendar una breve lla
mada de 15 minutos esta semana para mostrarte cómo implementar esta solución en tu a
gencia? Será un tiempo bien invertido para potenciar tus resultados.\n\nQuedo atento
a tu disponibilidad."
        }
    },
    {
        "json": {
            "output": {
                "asunto": "Ligia, ¿maximizando la rentabilidad de tus invers
iones sin equipo dedicado?",
                "cuerpo": "Hola Ligia,\n\nDescubrí tu labor como Directora d
e Proyectos y sé que manejar inversiones entre $4k y $10k mensuales sin un equipo de
dicado puede afectar la rentabilidad.\n\nEs común que la falta de gestión constante
genere oportunidades perdidas y costos indirectos invisibles.\n\nPor eso, quiero ofr
ecer gratuitamente un análisis personalizado sin ningún compromiso, que te ayudará
a identificar ahorros y optimizar tus inversiones.\n\n¿Agendamos una llamada de 10
minutos esta semana para mostrarte cómo aumentar tus resultados con menos esfuerzo?\n
\nQuedo atenta a tu confirmación."
            }
        }
    },
    {
        "json": {
            "output": {
                "asunto": "Bruce, ¿maximizando realmente la rentabilidad de
tus inversiones?",
                "cuerpo": "Hola Bruce Mac Master,\n\nHe conocido tu perfil c
omo Director de Proyectos en Colombia y me llamó la atención cómo muchas agencias co
mo la tuya operan sin un equipo dedicado constante, lo que puede limitar el control
y ahorro en sus inversiones.\n\n¿Te has preguntado si tu actual gestión está realmen
te optimizando tus retornos? Puedo compartirte un recurso gratuito que te ayudará a
identificar oportunidades ocultas para aumentar la rentabilidad sin compromiso algun
o.\n\n¿Te parece si agendamos una breve reunión de 10 minutos para mostrarte cómo ap
rovechar mejor tus inversiones y reducir costos innecesarios? Estoy seguro que este
pequeño tiempo puede marcar una gran diferencia para tu agencia.\n\nQuedo atento a t
u confirmación."
            }
        }
    },
    {
        "json": {
            "output": {
                "asunto": "Carolina, ¿optimizar la rentabilidad de tus proye
ctos sin equipo dedicado?",
                "cuerpo": "Hola Carolina,\n\nAl analizar el mercado de Direc
toras de Proyectos en Colombia, noté que muchas gestionan facturaciones significativ
as sin un equipo constante que maximice la eficiencia y rentabilidad.\n\nEste vacío
suele provocar inversiones menos rentables y mayor desgaste personal.\n\nPara ayudar
te, quiero ofrecerte una guía gratuita que revela estrategias efectivas para optimiz
ar tus inversiones sin necesidad de ampliar tu equipo.\n\n¿Te parece si agendamos un
a breve llamada de 10 minutos para mostrarte cómo puedes aplicar estas tácticas y au
mentar tus ahorros personales? Sin compromiso alguno.\n\nQuedo atenta a tu disponibi
lidad para coordinar."
            }
        }
    }
}

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    }
  },
  {
    "json": {
      "output": {
        "asunto": "Paola, ¿maximizas realmente la rentabilidad de tu
s inversiones?",
        "cuerpo": "Hola Paola,\n\nHe conocido tu trabajo como Direct
ora de Proyectos y noté que muchas agencias en Colombia con ingresos entre 4k-10k US
D/mes enfrentan dificultades para gestionar proyectos sin un equipo dedicado. Esta f
alta suele generar sobre costos y afectaciones en la rentabilidad personal.\n\nQuisie
ra compartir contigo un recurso gratuito que diseñé para mejorar la gestión y optimi
zar tus inversiones sin que necesites hacer cambios inmediatos en tu equipo.\n\n¿Pod
emos agendar una breve llamada de 10 minutos esta semana para mostrarte cómo sacarle
más provecho a tus proyectos y aumentar tu rentabilidad? No hay compromiso alguno.\n
\nQuedo atenta a tu respuesta."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Guillermo, ¿maximizas la rentabilidad de tus proy
ectos en Colombia?",
        "cuerpo": "Hola Guillermo,\n\nDescubrí tu trabajo como Direc
tor de Proyectos y noté que muchos en tu sector enfrentan el reto de no contar con u
n equipo dedicado para la gestión constante, lo que limita la rentabilidad de sus in
versiones.\n\nQuiero ofrecerte un análisis gratuito y sin compromiso sobre cómo mejo
rar la rentabilidad de tus proyectos con estrategias personalizadas.\n\n¿Te gustaría
agendar una breve reunión de 10 minutos esta semana para mostrarte el potencial aho
rrro y ganancias que puedes obtener?\n\nQuedo atento a tu confirmación."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Felipe, ¿estás maximizando la rentabilidad de tus
proyectos en Colombia?",
        "cuerpo": "Hola Felipe Bayon,\n\nDescubrí tu trabajo como Di
rector de Proyectos y noté que muchas agencias en Colombia con facturaciones entre 4
k y 10k USD enfrentan desafíos para mantener una gestión constante sin equipo dedica
do.\n\nEsta falta suele generar sobre costos y oportunidades perdidas en la rentabili
dad de sus inversiones.\n\nQuisiera compartir contigo un análisis gratuito y persona
lizado que te ayudará a identificar áreas clave para aumentar tus ahorros sin compro
miso alguno.\n\n¿Te parece si agendamos una breve reunión de 10 minutos esta semana
para mostrarte cómo potenciar tus resultados con menos esfuerzo?\n\nQuedo atento a t
u confirmación."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Mauricio, ¿estás maximizando la rentabilidad de t
us inversiones?",
        "cuerpo": "Hola Mauricio Sevilla Britto,\n\nHe descubierto t
u perfil como Director de Proyectos y sé que manejar proyectos sin un equipo de gest
ión dedicado puede generar pérdidas invisibles en tus inversiones.\n\nPor eso, quier
o ofrecerte una auditoría gratuita y sin compromiso para identificar oportunidades c
oncretas de ahorro y mejora en tu cartera actual.\n\n¿Te parece si agendamos 15 minu
tos esta semana para mostrarte cómo puedes aumentar la rentabilidad sin esfuerzo adi
cional?\n\nQuedo atento a tu respuesta para coordinar."
      }
    }
  }
}

```

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    }
  },
  {
    "json": {
      "output": {
        "asunto": "Ana, ¿cómo optimizar la rentabilidad de tus proyectos sin equipos dedicados?",
        "cuerpo": "Hola Ana Restrepo Q,\n\nAl explorar empresas dirigidas por expertos en gestión de proyectos en Colombia, me llamó la atención la relevancia de tu trabajo. En muchas agencias sin un equipo constante para la gestión, la rentabilidad de las inversiones personales suele verse afectada por la falta de seguimiento continuo.\n\nQuisiera compartirte un análisis gratuito y personalizado que identifica oportunidades claras para maximizar tus ahorros y mejorar la rentabilidad de tus proyectos, sin compromiso alguno.\n\n¿Podríamos agendar 15 minutos esta semana para mostrarte cómo este recurso puede impactar positivamente en tus resultados?\n\nEspero tu confirmación para coordinar.\n\nSaludos cordiales."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Felipe, ¿optimizar la rentabilidad de tus proyectos sin equipo dedicado?",
        "cuerpo": "Hola Felipe,\n\nHe estado analizando cómo los directores de proyectos en Colombia, como tú, enfrentan retos al gestionar proyectos sin un equipo constante que garantice el control y ahorro en inversiones.\n\nEsta falta de soporte puede generar fugas de rentabilidad y dificultar alcanzar los resultados esperados.\n\nQuisiera ofrecerte una guía gratuita y sin compromiso que te muestra estrategias concretas para maximizar la rentabilidad de tus inversiones personales, incluso sin equipo dedicado.\n\n¿Te parece si agendamos una llamada de 10 minutos esta semana para revisar cómo estas tácticas podrían ayudarte a aumentar tus ahorros en proyectos? Solo dime el día y hora que te va bien."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Gloria, ¿lista para optimizar la rentabilidad de tus proyectos sin equipo dedicado?",
        "cuerpo": "Hola Gloria Cortes Duarte,\n\nEncontré tu empresa mientras investigaba directores de proyectos en Colombia y noté que muchas agencias sin un equipo dedicado enfrentan mayores costos e ineficiencias en sus inversiones.\n\nPara ayudarte, quiero regalarte un análisis gratuito que identifica oportunidades concretas para maximizar la rentabilidad de tus proyectos, sin compromiso alguno.\n\n¿Podemos agendar una breve llamada de 10 minutos esta semana para mostrarte cómo lograr estos ahorros y beneficios? Solo dime qué día te viene mejor.\n\nEspero tu respuesta."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Monica, ¿lista para maximizar la rentabilidad de tus proyectos sin equipo dedicado?",
        "cuerpo": "Hola Monica,\n\nHe conocido tu trabajo como Directora de Proyectos y veo que muchas agencias en Colombia con facturación entre 4k-10k USD/mes enfrentan el reto de no contar con un equipo constante para gestionar sus proyectos, lo que limita sus ahorros e inversión.\n\nPara ayudarte, quiero ofrecerte una guía gratuita con estrategias probadas para optimizar la rentabilidad de tus inv

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ersiones personales sin necesidad de ampliar tu equipo.\n\n¿Agendamos una llamada de 10 minutos esta semana para mostrarte cómo estos recursos pueden transformar tus resultados sin compromiso alguno? Solo dime cuándo te va bien.\n\nQuedo atenta."

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    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Santiago, ¿listo para optimizar la rentabilidad de tus inversiones personales?",  
        "cuerpo": "Hola Santiago Velez R,\n\nAl analizar el mercado en Colombia, he identificado que muchos Directores de Proyectos como tú enfrentan desafíos al no contar con un equipo dedicado a la gestión constante, lo que limita la rentabilidad de sus inversiones personales.\n\nPara ayudarte, quiero ofrecerte un recurso gratuito y sin compromiso que te permitirá maximizar esos beneficios y lograr ahorros significativos en tus inversiones.\n\n¿Te parece si agendamos una breve reunión de 10 minutos para mostrarte cómo podrías mejorar la rentabilidad de tus proyectos? Solo dime cuándo te viene bien y te envío la invitación."      }  
    }  
  },  
  {
```

```
    "json": {  
      "output": {  
        "asunto": "Maria Cristina, ¿estás maximizando la rentabilidad de tus proyectos?",  
        "cuerpo": "Hola Maria Cristina,\n\nHe conocido tu trabajo como Directora de Proyectos en Colombia y noté que muchas agencias con facturación de 4k-10k USD enfrentan retos para mantener un equipo dedicado a la gestión constante.\n\nEsa falta puede limitar el control y la rentabilidad de tus inversiones personales.\n\nPor eso, quiero ofrecerte una auditoría gratuita y sin compromiso para identificar oportunidades inmediatas de ahorro y optimización en tus proyectos.\n\n¿Podemos agendar 15 minutos esta semana para mostrarte cómo aumentar la rentabilidad sin cambiar tus procesos actuales?"  
      }  
    }  
  },  
  {
```

```
    "json": {  
      "output": {  
        "asunto": "Carolina, ¿maximizas la rentabilidad en tus proyectos sin un equipo dedicado?",  
        "cuerpo": "Hola Carolina,\n\nDescubrí tu trabajo y enfoque en la gestión de proyectos y me llamó la atención cómo tu agencia maneja inversiones mensuales entre 4k-10k USD sin un equipo dedicado permanente.\n\nNoté que esta estructura podría estar limitando la optimización y rentabilidad de esas inversiones, dejando oportunidades de ahorro y mejora sin aprovechar.\n\nQuisiera ofrecerte una auditoría gratuita y personalizada de gestión de proyectos, sin compromiso, para mostrarte puntos concretos donde podrías incrementar la rentabilidad y reducir costos innecesarios.\n\n¿Te parece si agendamos una reunión de 15 minutos esta semana para explorar juntos cómo potenciar tus resultados?"  
      }  
    }  
  },  
  {
```

```
    "json": {  
      "output": {  
        "asunto": "Andres, ¿rentabilizas al máximo tus proyectos en Colombia?",  
        "cuerpo": "Hola Andres,\n\nDescubrí tu perfil como Director de Proyectos y noté que en muchas agencias sin un equipo dedicado, la gestión puede consumir recursos y reducir la rentabilidad.\n\nSi tu inversión actual no está gener
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ando el ahorro esperado, es un reto común que podemos mejorar juntos.\n\nQuiero ofrecerte un análisis gratuito y personalizado que te ayudará a identificar oportunidades de ahorro y aumentar la rentabilidad de tus proyectos, sin compromiso alguno.\n\n¿Agendamos 10 minutos esta semana para mostrarte cómo puedes optimizar tus inversiones y ver resultados claros? Solo dime el mejor día y hora para ti."

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    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Lina, ¿qué tal optimizar la rentabilidad de tus proyectos sin equipo dedicado?",
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        "cuerpo": "Hola Lina Beltran Mora,\n\nDescubrí tu empresa mientras analizaba directores de proyectos en Colombia con alto potencial, y noté que muchos gestionan inversiones importantes sin un equipo dedicado constante.\n\nEsta situación suele generar ineficiencias y limitar la rentabilidad de sus inversiones personales.\n\n¿Quisiera ofrecerte un recurso gratuito que te ayudará a identificar áreas clave para aumentar ahorros y mejorar la gestión, sin compromiso alguno.\n\n¿Te parece si agendamos una breve reunión de 10 minutos para mostrarte cómo potenciar la rentabilidad de tus proyectos con esta metodología?\n\nQuedo atenta a tu disponibilidad."
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      }  
    },  
    {  
      "json": {  
        "output": {  
          "asunto": "Angie, ¿tu gestión de proyectos maximiza tus inversiones actualmente?",
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```
          "cuerpo": "Hola Angie Quiroga Leal,\n\nAl analizar el mercado colombiano, noté que muchas agencias que facturan entre 4k y 10k USD/mes como la tuya enfrentan dificultades para mantener una gestión de proyectos constante sin un equipo dedicado.\n\nEsta falta puede estar afectando la rentabilidad de tus inversiones personales y la eficiencia general.\n\n¿Quisiera ofrecerte un análisis gratuito y sin compromiso para identificar áreas clave de ahorro y mayor rentabilidad en tus proyectos.\n\n¿Podemos agendar una breve reunión de 15 minutos esta semana para mostrarte cómo optimizar tus resultados sin complicaciones?\n\nEspero tu confirmación para coordinar."
```

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        }  
      },  
      {  
        "json": {  
          "output": {  
            "asunto": "Martha, ¿estás maximizando la rentabilidad de tus proyectos?",
```

```
            "cuerpo": "Hola Martha Sanabria,\n\nHe estado explorando agencias en Colombia que facturen entre 4k-10k USD/mes y noté que muchas enfrentan desafíos por no contar con un equipo dedicado constante para la gestión de proyectos, lo que limita la rentabilidad.\n\nPara ayudarte a superar esto, quiero ofrecerte un diagnóstico gratuito y sin compromiso para identificar oportunidades clave de ahorro e incrementar la rentabilidad en tus inversiones.\n\n¿Podemos agendar una breve llamada de 10 minutos esta semana para mostrarte cómo potenciar tus resultados de forma tangible? Solo dime cuándo te va bien.\n\nQuedo atento a tu respuesta."
```

```
          }  
        },  
        {  
          "json": {  
            "output": {  
              "asunto": "Diana, ¿maximizando la rentabilidad de tus inversiones en gestión de proyectos?",
```

"cuerpo": "Hola Diana Navas Navarro,\n\nHe seguido de cerca el crecimiento de tu empresa y me llamó la atención la falta de un equipo dedicado para la gestión constante de proyectos, algo común en agencias con facturaciones entre 4k-10k USD mensuales.\n\nEsta ausencia puede generar ineficiencias y pérdidas ocultas en tus inversiones personales, afectando la rentabilidad final.\n\nPara ayudarte, quisiera ofrecerte un análisis gratuito y personalizado de tus actuales procesos de gestión que identifica oportunidades de ahorro sin ningún compromiso.\n\n¿Te parece si agendamos una breve reunión de 15 minutos para mostrarte cómo podrías optimizar tus inversiones y aumentar la rentabilidad de tu agencia? Estoy seguro que te resultará de gran valor."

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    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Lorena, ¿y si potenciaras la rentabilidad de tus proyectos sin equipo dedicado?",  
        "cuerpo": "Hola Lorena Marin Agudelo,\n\nRevisando agencias en Colombia que facturan entre 4k-10k USD mensuales, noté que muchas enfrentan retos por no contar con un equipo dedicado a la gestión constante de proyectos, lo que impacta en la rentabilidad final.\n\nPara ti, tengo un recurso gratuito que muestra cómo optimizar inversiones personales y maximizar beneficios sin necesidad de ampliar tu equipo.\n\n¿Quieres que agendemos 15 minutos para que te muestre de forma concreta cómo lograrlo? No hay compromiso, solo una conversación enfocada en aumentar la rentabilidad de tu agencia.\n\nQuedo atento a tu confirmación para coordinar.\n\nSaludos,"
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    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Nadya, ¿maximizando al máximo la rentabilidad de tus proyectos en Colombia?",  
        "cuerpo": "Hola Nadya,\n\nDescubrí tu trabajo y sé lo desafiante que puede ser gestionar proyectos sin un equipo dedicado, especialmente cuando las inversiones deben ser rentables.\n\nMuchas agencias en Colombia enfrentan pérdidas ocultas por falta de seguimiento constante en sus proyectos, lo que disminuye la rentabilidad general.\n\nPor eso, quiero ofrecerte un análisis gratuito y sin compromiso para identificar oportunidades de ahorro en tus inversiones personales y mejorar la gestión de tus proyectos.\n\n¿Te parece si agendamos una llamada de 15 minutos esta semana? Así te mostraré cómo optimizar tus recursos y aumentar tus beneficios de forma concreta."
```

```
    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Oscar, ¿están maximizando la rentabilidad de sus proyectos en Colombia?",  
        "cuerpo": "Hola Oscar,\n\nRevisando empresas como la tuya en Colombia, noté que muchos Directores de Proyectos enfrentan el reto de no contar con un equipo dedicado que gestione constantemente sus inversiones, lo que limita la rentabilidad alcanzada.\n\nPara ayudarte a superar esta barrera, quiero ofrecerte un análisis gratuito y personalizado para identificar cómo aumentar los ahorros y la rentabilidad de tus inversiones sin compromisos ni costos adicionales.\n\n¿Te parece si agendamos una llamada de 15 minutos esta semana? Así te mostraré cómo puedes optimizar tus resultados actuales con una estrategia sencilla y eficaz.\n\nQuedo atento a tu confirmación."
```

```
    }  
  },  
  {
```

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"json": {
  "output": {
    "asunto": "Luisa, ¿cómo optimizar tus inversiones sin equipo
dedicado?",
    "cuerpo": "Hola Luisa Cepeda Hernandez,\n\nDescubrí tu lider
azgo en gestión de proyectos y pensé en un reto común: muchos directores sin un equi
po constante pierden oportunidades de maximizar su rentabilidad.\n\n¿Te ha pasado qu
e, sin un apoyo estable, tus inversiones no rinden al máximo? \n\nQuiero ofrecerte u
n análisis gratuito y personalizado que identifica mejoras concretas para incrementa
r tus ahorros y rentabilidad, sin compromiso alguno.\n\n¿Agendamos 15 minutos esta s
emana para mostrarte cómo lograrlo? Solo dime cuándo te va bien y te envío la invita
ción."
  }
},
{
  "json": {
    "output": {
      "asunto": "Sandra, ¿serie una mejor gestión de proyectos sin
equipo dedicado?",
      "cuerpo": "Hola Sandra Martinez Fonseca,\n\nHe conocido su l
iderazgo en gestión de proyectos para empresas que facturan entre 4k-10k USD mensual
es en Colombia y noté que muchas agencias como la suya enfrentan dificultades para m
antener un control constante sin un equipo dedicado.\n\nEsta falta de seguimiento pu
ede reducir la rentabilidad y aumentar riesgos innecesarios en las inversiones perso
nales.\n\nQuisiera compartirle un recurso gratuito que le mostrará cómo optimizar la
gestión y aumentar el retorno, sin compromisos ni implementaciones complejas.\n\n¿N
os organizamos para una llamada de 10 minutos esta semana y le explico cómo podría b
eneficiarse? Solo confirme día y hora, yo me acomodo a su agenda."
    }
  },
{
  "json": {
    "output": {
      "asunto": "Cindy, ¿Optimizar la gestión de proyectos sin equ
ipo dedicado?",
      "cuerpo": "Hola Cindy Bustos Ordonez,\n\nHe descubierto tu t
rabajo en Colombia y noté que muchas agencias como la tuya enfrentan desafíos al man
ejar proyectos sin un equipo dedicado, lo que puede generar retrasos y costos innece
sarios.\n\nPor eso, quiero ofrecerte un análisis gratuito y sin compromiso sobre có
mo puedes maximizar la rentabilidad de tus inversiones personales optimizando la gest
ión de proyectos.\n\n¿Te parece si agendamos una llamada breve de 10 minutos para mo
strarte cómo esto puede beneficiar directamente a tu agencia? Espero tu confirmación
para coordinar.\n\nSaludos cordiales."
    }
  },
{
  "json": {
    "output": {
      "asunto": "Giovanny, ¿maximizas realmente el retorno de tus
proyectos en Colombia?",
      "cuerpo": "Hola Giovanny,\n\nHe conocido tu trayectoria como
Director de Proyectos y observé que muchas agencias similares en Colombia, que fact
uran entre 4k-10k USD mensuales, suelen enfrentar dificultades al no contar con un e
quipo dedicado para la gestión constante, lo que limita su rentabilidad.\n\nPara ayu
darte a superar este desafío, quiero ofrecerte un diagnóstico gratis y sin compromis
o sobre cómo optimizar las inversiones y lograr mayores ahorros personales en tus pr
oyectos.\n\n¿Podemos agendar una llamada de 10 minutos esta semana para mostrarte có
mo incrementar la rentabilidad de tus inversiones con acciones concretas? Solo dime
cuándo te va bien.\n\nQuedo atento."
    }
  }
}

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    },
    {
      "json": {
        "output": {
          "asunto": "Claudia, ¿lista para optimizar la rentabilidad de tus proyectos sin equipo dedicado?",
          "cuerpo": "Hola Claudia,\n\nDescubrí tu perfil como Director a de Proyectos y noté que, dado el volumen de facturación, muchas agencias en Colombia enfrentan retos al no contar con un equipo dedicado para la gestión constante.\n\nEsta falta puede provocar ineficiencias y mayores costos en tus inversiones personales.\n\nQuisiera compartir contigo un recurso gratuito que diseñé para ayudarte a maximizar la rentabilidad de tus inversiones sin compromiso alguno.\n\n¿Te parece si agendamos una breve reunión de 15 minutos para mostrarte cómo mejorar tus resultados de manera práctica y efectiva? Solo dime cuándo te viene bien.\n\nQuedo atenta."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Margarita, ¿optimizar la rentabilidad de tus proyectos sin equipo dedicado?",
          "cuerpo": "Hola Margarita,\n\nAl analizar el mercado de Directores de Proyectos en Colombia, noté que muchas agencias como la tuya enfrentan retos al gestionar proyectos sin un equipo dedicado, limitando la rentabilidad de sus inversiones.\n\nPara ayudarte a superar esta barrera, quiero compartir contigo un recurso gratuito que guía sobre cómo mejorar la gestión y aumentar tus ahorros personales, sin compromiso alguno.\n\n¿Te parece si agendamos una breve reunión de 10 minutos para mostrarte cómo implementar estas estrategias puede maximizar tus beneficios? Solo dime cuándo te va bien.\n\nQuedo atento a tu respuesta."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Giz Colombia: ¿Listos para optimizar la rentabilidad sin agregar cargas extra?",
          "cuerpo": "Hola Giz Colombia,\n\nEncontré su agencia y me llamó la atención su crecimiento en gestión de proyectos. He notado que muchas empresas en Colombia con facturación similar enfrentan desafíos al no contar con un equipo dedicado de gestión constante, lo que puede limitar la optimización de sus inversiones.\n\nPara ayudarles, quiero compartirles un recurso gratuito que muestra cómo aumentar la rentabilidad de sus inversiones personales sin comprometer tiempo ni recursos adicionales.\n\n¿Nos reunimos 15 minutos esta semana para explorar cómo esta herramienta puede beneficiarles directamente? Solo indique día y hora, yo me encargo del resto."
        }
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Javier, ¿cómo mejorar la rentabilidad de tus proyectos sin equipo dedicado?",
          "cuerpo": "Hola Javier,\n\nDescubrí tu trabajo en la gestión de proyectos y noté que, al no contar con un equipo dedicado, mantener la rentabilidad constante puede ser un desafío.\n\nHe desarrollado un recurso gratuito que te ayudará a identificar oportunidades concretas para optimizar tus inversiones personales y aumentar la rentabilidad sin necesidad de expandir tu equipo.\n\n¿Te parece si agendamos 15 minutos para mostrarte cómo este enfoque puede impactar positivamente en tus resultados? No hay compromiso alguno, solo una charla rápida para explorar beneficios claros.\n\nQuedo atento a tu confirmación para coordinar."
        }
      }
    }
  ]

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    }
  },
  {
    "json": {
      "output": {
        "asunto": "Gabriel, optimiza la rentabilidad de tus proyectos sin equipo dedicado",
        "cuerpo": "Hola Gabriel,\n\nAl revisar el perfil de tu empresa, noté que muchos Directores de Proyectos en Colombia enfrentan dificultades para mantener una gestión constante sin un equipo dedicado.\n\nEsta falta de seguimiento puede estar generando pérdidas de oportunidades y menor control sobre las inversiones.\n\nPara ayudarte, quiero ofrecerte una herramienta gratuita que evalúa el potencial de ahorro en tus inversiones personales, ayudándote a mejorar la rentabilidad sin complicaciones.\n\n¿Te parece si agendamos una breve llamada de 15 minutos para mostrarte cómo puedes optimizar tus resultados de forma simple y efectiva?"
      }
    }
  },
  {
    "json": {
      "output": {
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        "cuerpo": "Hola Felipe,\n\nHe estado analizando cómo los Directores de Proyectos en Colombia manejan sus inversiones y me llamó la atención que la mayoría, como tú, factura entre 4k-10k USD/mes pero carecen de un equipo dedicado para la gestión constante. Esto suele generar pérdidas en eficiencia y oportunidades no aprovechadas.\n\nPara ayudarte a identificar esos puntos de mejora, te comparto una auditoría gratuita y sin compromiso enfocada en maximizar la rentabilidad de tus inversiones.\n\n¿Podemos agendar una llamada de 15 minutos esta semana para mostrarte cómo optimizar tus resultados sin complicaciones? Solo dime día y hora."
      }
    }
  },
  {
    "json": {
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        "cuerpo": "Hola Frederico,\n\nHe revisado la dinámica de dirección de proyectos en Colombia y noté que muchos directores, como tú, enfrentan dificultades para mantener un seguimiento constante sin un equipo dedicado, lo que puede afectar la rentabilidad.\n\nPara ayudarte a maximizar el retorno de tus inversiones personales, quiero ofrecerte un recurso gratuito y sin compromiso: una guía práctica para mejorar la gestión de proyectos y reducir costos innecesarios.\n\n¿Podemos agendar una breve llamada de 10 minutos esta semana para mostrarte cómo implementar estas estrategias y potenciar tus resultados?\n\nQuedo atento para coordinar el mejor momento."
      }
    }
  },
  {
    "json": {
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        "cuerpo": "Hola Carolina Correa Velez,\n\nEncontré tu perfil mientras investigaba directores de proyectos en Colombia que buscan optimizar sus inversiones. Muchos en tu posición enfrentan el reto de no contar con un equipo constante para la gestión, lo que impacta en la rentabilidad.\n\nQuiero ofrecerte una guía gratuita que revela cómo maximizar ahorros en inversiones personales sin invertir más tiempo ni recursos adicionales.\n\n¿Te gustaría agendar 10 minutos esta semana para

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ara que te muestre en detalle cómo tu gestión puede ser más rentable y eficiente? No hay compromiso, solo valor inmediato.\n\nQuedo atenta a tu disponibilidad."

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    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Paulina, ¿estás maximizando la rentabilidad de tus proyectos?",  
        "cuerpo": "Hola Paulina,\n\nDescubrí tu trabajo como Directora de Proyectos y noté que muchas agencias en Colombia con ingresos de 4k-10k USD/mes enfrentan dificultades para mantener una gestión constante sin un equipo dedicado.\n\nEsto suele limitar la rentabilidad y escalabilidad de sus inversiones personales.\n\nQuiero ofrecerte un análisis gratuito y personalizado que te ayudará a identificar oportunidades para aumentar tus ahorros e ingresos sin compromisos.\n\n¿Te parece si agendamos una breve reunión de 10 minutos para mostrarte cómo podemos potenciar tus resultados? Solo dime cuándo te viene bien.\n\nQuedo atenta a tu respuesta."      }  
    }  
  },  
  {
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    "json": {  
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        "asunto": "Lida, ¿estás maximizando la rentabilidad de tus proyectos en Colombia?",  
        "cuerpo": "Hola Lida Giraldo Moreno,\n\nHe conocido tu gestión como directora de proyectos y me llamó la atención la oportunidad de optimizar aún más tus resultados. Muchas agencias como la tuya, que facturan entre 4k y 10k USD mensuales, enfrentan desafíos por no contar con un equipo dedicado a la gestión constante del proyecto, lo que impacta en la rentabilidad.\n\nPor eso, quiero ofrecerte un análisis gratuito y sin compromiso de tus inversiones actuales, que te ayudará a identificar oportunidades concretas de ahorro y mayor rentabilidad.\n\n¿Podemos agendar una llamada de 15 minutos esta semana para mostrarte cómo aumentar tus beneficios sin complicaciones?\n\nQuedo atento a tu respuesta."      }  
    }  
  },  
  {
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```
    "json": {  
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        "cuerpo": "Hola Liliana Mejia Roldan,\n\nRevisando la dinámica de tu agencia, noté que muchos Directores de Proyectos en Colombia enfrentan desafíos al no contar con un equipo dedicado que optimice las inversiones mensuales de 4k-10k USD.\n\nEste escenario suele traducirse en oportunidades desaprovechadas y gastos mayores de lo necesario.\n\nPara ayudarte, quiero ofrecerte un análisis gratuito y sin compromiso que identifique ahorros potenciales y mejore la rentabilidad de tus inversiones personales.\n\n¿Podemos agendar 15 minutos esta semana para mostrarte cómo lo logramos? Solo una breve llamada para explorar beneficios concretos para tu agencia.\n\nQuedo atento a tu respuesta."      }  
    }  
  },  
  {
```

```
    "json": {  
      "output": {  
        "asunto": "Carolina, ¿lista para optimizar la rentabilidad de tus proyectos?",  
        "cuerpo": "Hola Carolina Linares Gracia,\n\nDescubrí tu perfil y experiencia gestionando proyectos en Colombia, un mercado donde la falta de un equipo dedicado puede afectar la eficiencia y los márgenes de rentabilidad.\n\nHe de
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tectado que muchos Directores de Proyectos como tú enfrentan dificultades para maximizar sus inversiones sin un soporte constante, lo que reduce su potencial de ahorro y crecimiento.\n\nPor eso quiero compartirte un recurso gratuito que te permitirá identificar oportunidades claras para incrementar la rentabilidad de tus proyectos, sin compromiso alguno.\n¿Te parece si agendamos una breve llamada de 15 minutos para explorar cómo esta herramienta puede ayudarte a conseguir mayores ahorros y optimizar tus resultados? Solo dime cuándo te va bien."

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    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Andrea, ¿maximizas realmente la rentabilidad de tus proyectos?",  
        "cuerpo": "Hola Andrea,\nHe estado investigando empresas como la tuya en Colombia y noté que muchos Directores de Proyectos con facturación entre 4k-10k USD mensuales enfrentan retos al no contar con un equipo dedicado a la gestión constante, lo que puede afectar la rentabilidad.\nPara ayudarte, quiero ofrecerte un recurso gratuito que optimiza la gestión y aumenta los ahorros en tus inversiones personales, sin ningún compromiso.\n¿Te parece si agendamos una breve llamada de 10 minutos para mostrarte cómo puedes potenciar la rentabilidad de tus proyectos con esta solución? Quedo atenta a tu respuesta."      }  
    }  
  },  
  {
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    "json": {  
      "output": {  
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        "cuerpo": "Hola Diana,\n\nRevisando las agencias en Colombia, tu perfil llamó mi atención especialmente por el rango de facturación y la ausencia de un equipo dedicado a la gestión constante de proyectos.\n\nHe notado que muchos Directores de Proyectos enfrentan dificultades para maximizar la rentabilidad de sus inversiones personales debido a esta falta de soporte continuo.\n\nPara ayudarte, quiero ofrecerte un análisis gratuito y personalizado que muestra oportunidades claras de ahorro y optimización en tus inversiones, sin compromiso alguno.\n\n¿Te gustaría agendar una breve reunión de 15 minutos para explorar cómo puedes aumentar tu rentabilidad sin necesidad de ampliar tu equipo? Solo dime cuándo te conviene."      }  
    }  
  },  
  {
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    "json": {  
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        "asunto": "Natalia, ¿cómo optimizar tus inversiones sin equipo dedicado?",  
        "cuerpo": "Hola Natalia Ramirez,\n\nRevisando agencias en Colombia, tu proyecto llamó mi atención por su potencial, especialmente en la gestión de inversiones personales.\n\nHe notado que muchos Directores de Proyectos como tú, que facturan entre 4k-10k USD/mes, enfrentan desafíos para maximizar rentabilidad debido a la falta de un equipo constante en gestión.\n\nPara ayudarte, quiero compartir un informe gratuito y sin compromiso que detalla cómo mejorar tu rentabilidad personal con estrategias precisas y optimizadas.\n\n¿Te gustaría agendar 10 minutos esta semana para mostrarte los beneficios que tu agencia puede obtener? Podemos revisar juntos el informe y discutir próximos pasos sencillos.\n\nQuedo atento a tu respuesta."      }  
    }  
  },  
  {
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    "json": {  
      "output": {
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```
        "asunto": "Diana, ¿lista para optimizar la rentabilidad de tus proyectos sin añadir más carga?",
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        "cuerpo": "Hola Diana Marcela Vanegas,\n\nEncontré tu perfil mientras investigaba líderes en dirección de proyectos en Colombia y noté que tu agencia factura entre 4k-10k USD mensuales, un punto clave donde muchos proyectos pierden eficiencia por falta de un equipo dedicado.\n\n¿Has sentido que esta ausencia afecta la rentabilidad y control de tus inversiones personales?\n\nQuiero ofrecerte un análisis gratuito y sin compromiso para identificar oportunidades concretas de ahorro y optimización en la gestión de tus proyectos.\n\n¿Te parece si agendamos una breve llamada de 15 minutos? Te mostraré cómo puedes aumentar la rentabilidad sin esfuerzo adicional para ti ni tu equipo."
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  "json": {
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    "output": {
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      "asunto": "Monica, ¿optimizar la rentabilidad de tus inversiones sin equipo dedicado?",
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      "cuerpo": "Hola Monica,\n\nRecientemente descubrí tus proyectos y noté que, como muchos Directores de Proyectos en Colombia, la falta de un equipo dedicado puede estar limitando la optimización de tus inversiones personales.\n\nEsto suele traducirse en oportunidades perdidas para maximizar la rentabilidad y ahorrar en costos indirectos.\n\nPara ayudarte, quiero ofrecerte una auditoría gratuita y personalizada que revela áreas claves para mejorar la rentabilidad, sin compromiso alguno.\n\n¿Podemos agendar 15 minutos esta semana para mostrarte cómo lograr mayores ahorros y eficiencia? Solo dime cuándo te viene bien y te envío la invitación.\n\nQuedo atento a tu respuesta."
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},
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{
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  "json": {
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    "output": {
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      "asunto": "Marcela, ¿rentabilidad pérdida en la gestión de proyectos?",
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      "cuerpo": "Hola Marcela,\n\nRevisando proyectos en Colombia para directores como tú, noté que muchas agencias con ingresos entre 4k-10k USD/mes carecen de un equipo dedicado que optimice la gestión constante, lo que puede afectar la rentabilidad de sus inversiones.\n\nPara ayudarte a identificar oportunidades de ahorro y maximizar beneficios, quiero compartir contigo un análisis gratuito y sin compromiso sobre cómo mejorar la rentabilidad en tus proyectos.\n\n¿Podríamos agendar una breve llamada de 10 minutos para mostrarte cómo aprovechar este recurso y obtener mejores resultados?\n\nQuedo atenta a tu disponibilidad."
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  "json": {
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    "output": {
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```
      "asunto": "Arellys, ¿maximizando el rendimiento de tus inversiones sin equipo dedicado?",
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      "cuerpo": "Hola Arellys Arrieta A,\n\nHe estado analizando el mercado colombiano y me llamó la atención cómo muchas agencias como la tuya gestionan proyectos sin un equipo constante, lo que suele generar fugas en la rentabilidad.\n\nProbablemente estás invirtiendo recursos que podrían optimizarse y traducirse en mayores ahorros personales y empresariales.\n\nPor eso, quiero ofrecerte un recurso gratuito que revela ajustes simples para aumentar la rentabilidad de tus proyectos, sin ningún compromiso.\n\n¿Podemos agendar una breve reunión de 10 minutos para mostrarte cómo esta herramienta puede generar resultados tangibles para tu agencia?\n\nQuedo atento para coordinar el mejor momento."
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    }
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  }
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},
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{
  "json": {
    "output": {
      "asunto": "Andres, reducir costos ocultos en gestión de proy
ectos en Colombia",
      "cuerpo": "Hola Andres,\n\nHe descubierto tu perfil mientras
investigaba directores de proyectos en Colombia con facturación entre 4k y 10k USD,
y me llamó la atención que muchas agencias en esta franja carecen de un equipo dedi
cado constante para la gestión, lo que genera sobrecostos y menores márgenes.\n\nPar
a ayudarte a optimizar esta área, comparto un recurso gratuito que identifica inefic
iencias comunes en la gestión de proyectos y propone acciones para maximizar la rent
abilidad de tus inversiones.\n\n¿Podemos agendar una breve llamada de 10 minutos est
a semana para mostrarte cómo implementar estos beneficios en tu agencia sin compromi
so alguno? Solo dime día y hora que te convenga."
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Craig, ¿cómo maximizar la rentabilidad sin equipo
dedicado de gestión?",
        "cuerpo": "Hola Craig,\n\nHe estado analizando proyectos en
Colombia y me llamó la atención tu gestión, especialmente en empresas que facturan e
ntre 4k-10k USD/mes. Noté que, sin un equipo constante dedicado a la gestión del pro
yecto, es común enfrentar fugas de rentabilidad y sobrecostos inesperados.\n\nPara a
yudarte a identificar estas áreas, quiero ofrecerte un análisis gratuito y personali
zado de tus inversiones actuales, sin compromiso alguno.\n\n¿Te parece si agendamos
una reunión breve de 15 minutos esta semana para mostrarte cómo optimizar esos resul
tados? Solo dime día y hora, y me adapto.\n\nQuedo atento."
      }
    },
    {
      "json": {
        "output": {
          "asunto": "Paola, ¿optimizar la rentabilidad sin equipo dedi
cado es posible?",
          "cuerpo": "Hola Paola Madrinan,\n\nAl revisar empresas líder
es en Colombia, vi que muchas, como la tuya, enfrentan desafíos al no contar con un
equipo dedicado de gestión de proyectos, lo que puede afectar la rentabilidad de sus
inversiones.\n\nEste vacío suele generar sobrecostos y falta de seguimiento constan
te, impactando el rendimiento esperado.\n\nPor eso, quiero ofrecerte un análisis gra
tuito y personalizado de tus inversiones, sin compromiso, que te permitirá identific
ar oportunidades claras de ahorro y mejoras en la rentabilidad.\n\n¿Podemos agendar
una breve llamada de 10 minutos esta semana para mostrarte cómo maximizar tus result
ados con recursos que ya tienes?\n\nQuedo atento a tu disponibilidad."
        }
      },
      {
        "json": {
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            "asunto": "Carolina, ¿estás maximizando la rentabilidad de t
us proyectos en Colombia?",
            "cuerpo": "Hola Carolina,\n\nHe conocido tu trabajo como Dir
ectora de Proyectos y me llamó la atención cómo gestionas inversiones que podrían op
timizarse aún más. Muchas agencias sin un equipo dedicado de gestión constante pierd
en oportunidades clave para aumentar su rentabilidad.\n\nQuiero ofrecerte una audito
ría gratuita y sin compromiso, diseñada para identificar ahorros potenciales y mejor
ar el retorno de tus inversiones.\n\n¿Podemos agendar 15 minutos esta semana para mo
strarte cómo lograr mayores beneficios en tus proyectos? Solo dime día y hora, y lo
coordinamos."
          }
        }
      }
    }
  }
}

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    }
  },
  {
    "json": {
      "output": {
        "asunto": "Instituto Cientificas Sinchi: ¿Maximizando la rentabilidad de sus proyectos en Colombia?",
        "cuerpo": "Hola Instituto Cientificas Sinchi,\n\nHe descubierto su trabajo y sé que liderar proyectos con presupuestos entre 4k-10k USD sin un equipo dedicado puede generar pérdidas ocultas en la gestión y rentabilidad.\n\nPor eso, quiero compartirle un recurso gratuito que le permitirá identificar áreas clave para optimizar sus inversiones y asegurar mayor rentabilidad sin comprometer recursos adicionales.\n\n¿Le parece si agendamos una breve reunión de 10 minutos para mostrarle cómo puede aprovecharlo y empezar a obtener resultados claros y medibles?\n\nQuedo atento a su confirmación para coordinar el mejor momento."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Angelica, ¿maximizas realmente la rentabilidad de tus proyectos?",
        "cuerpo": "Hola Angelica,\n\nHe estado analizando el panorama de la gestión de proyectos en Colombia y encontré que muchas agencias, como la tuya, enfrentan retos para optimizar la rentabilidad sin un equipo dedicado constantemente.\n\nEsta falta suele traducirse en inversiones que no rinden al máximo, afectando tus márgenes y crecimiento.\n\nPara ayudarte a reducir esta brecha, quiero ofrecerte un informe personalizado gratuito que identifica oportunidades inmediatas para mejorar la rentabilidad de tus inversiones.\n\n¿Te parece si agendamos una breve reunión de 15 minutos para mostrarte cómo este análisis puede transformar tus proyectos sin compromiso alguno? Solo dime cuándo te va bien."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Lina, ¿su proyecto realmente está maximizando su rentabilidad?",
        "cuerpo": "Hola Lina Echeverri,\n\nRevisando agencias en Colombia, encontré que muchas enfrentan desafíos al gestionar proyectos sin un equipo dedicado, lo que puede generar sobrecostos y retrasos.\n\nPara ayudarle a identificar oportunidades de ahorro y mejorar la rentabilidad de sus inversiones, quiero ofrecerle un análisis gratuito y sin compromiso de la gestión actual de sus proyectos.\n\n¿Le parece si agendamos una breve llamada de 15 minutos para mostrarle cómo optimizar sus recursos y generar mayores beneficios para su agencia?\n\nQuedo atenta a su disponibilidad."
      }
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Sara, ¿maximizando la rentabilidad de tus proyectos en Colombia?",
        "cuerpo": "Hola Sara Bermudez Perez,\n\nAl analizar el mercado colombiano, noté que muchos Directores de Proyectos con estructuras limitadas enfrentan dificultades para optimizar la rentabilidad y el control de sus inversiones personales.\n\nEste desafío suele traducirse en inversiones subóptimas y falta de un seguimiento constante, afectando los resultados económicos.\n\nPor eso, quiero ofrecerle un recurso totalmente gratuito que revela estrategias clave para aumentar la rentabilidad de tus proyectos sin necesidad de ampliar tu equipo.\n\n¿Nos agendamos una llamada de 10 minutos esta semana para mostrarte cómo aprovechar estas herramientas?"
      }
    }
  }
}

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s adaptadas a tu realidad? Solo dime cuándo y coordinamos."

```
    }
  },
  {
    "json": {
      "output": {
        "asunto": "Lizeth, ¿cómo optimizar la rentabilidad de tus pr  
oyectos sin equipo dedicado?",
        "cuerpo": "Hola Lizeth,\n\nDescubrí tu labor como Directora  
de Proyectos y me llamó la atención el potencial que tiene tu gestión.\n\nHe notado  
que muchos directores en Colombia, con presupuestos entre 4K y 10K USD mensuales, en  
frentan dificultades para maximizar sus inversiones por la falta de un equipo consta  
nte que gestione los proyectos.\n\nQuiero compartir contigo un recurso gratuito que  
he preparado para ayudarte a identificar ahorros ocultos y aumentar la rentabilidad  
sin comprometer tu carga actual.\n\n¿Te parece si agendamos una breve llamada de 10  
minutos para mostrarte cómo este enfoque puede beneficiar tu agencia? No hay comprom  
iso alguno, solo un espacio para explorar oportunidades.\n\nQuedo atenta a tu confir  
mación."
      }
    },
    {
      "json": {
        "output": {
          "asunto": "David, ¿cómo mejorar la rentabilidad de tus inver  
siones sin equipo dedicado?",
          "cuerpo": "Hola David,\n\nAl analizar empresas de gestión de  
proyectos en Colombia, noté que muchos directores como tú enfrentan dificultades pa  
ra maximizar la rentabilidad sin un equipo dedicado. Esto puede limitar la eficienci  
a y el retorno de sus inversiones personales.\n\nPor eso, quiero ofrecerte un análisis  
gratuito y sin compromiso, diseñado para identificar oportunidades concretas de a  
horro y optimización en tu gestión actual.\n\n¿Podemos agendar una breve reunión de  
15 minutos esta semana para mostrarte cómo aumentar la rentabilidad de tus inversion  
es con una estrategia práctica y sencilla?\n\nQuedo atento a tu confirmación."
        }
      },
      {
        "json": {
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            "asunto": "Maria, ¿lista para optimizar la rentabilidad de t  
us proyectos sin equipo dedicado?",
            "cuerpo": "Hola Maria,\n\nHe conocido tu trabajo como direct  
ora de proyectos y noté que muchas agencias como la tuya, que facturan entre 4k-10k  
USD/mes, enfrentan retos al no contar con un equipo dedicado para la gestión continu  
a, lo que puede afectar la rentabilidad.\n\nPor eso, quiero ofrecerte un análisis gr  
atuito personalizado que te ayudará a identificar oportunidades de ahorro y mejorar  
la eficiencia de tus inversiones, sin compromiso alguno.\n\n¿Agendamos una breve lla  
mada de 10 minutos esta semana para mostrarte cómo maximizar tus resultados con este  
recurso? Solo dime cuándo te va bien y lo coordinamos."
          }
        },
        {
          "json": {
            "output": {
              "asunto": "María, ¿maximizando realmente la rentabilidad de  
tus proyectos?",
              "cuerpo": "Hola María,\n\nRevisando proyectos en Colombia, v  
i que tu agencia aún no cuenta con un equipo dedicado para gestión constante, lo que  
suele generar ineficiencias y menos ahorro en inversiones.\n\nPara ayudarte, quiero  
compartirte gratuitamente un análisis personalizado que identifica oportunidades de
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ahorro y rentabilidad en tus actuales inversiones, sin compromiso alguno.\n\n¿Agendamos 15 minutos esta semana para mostrarte cómo incrementar tus beneficios con esta estrategia? Solo dime cuándo te va bien.\n\nQuedo atenta."

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    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Paola, ¿ciertas inversiones no están rindiendo como deberían?",  
        "cuerpo": "Hola Paola Martinez Nunez,\n\nRevisando el mercado colombiano, noté que muchas agencias con ingresos entre 4k y 10k USD enfrentan retos para optimizar la rentabilidad de sus inversiones sin un equipo dedicado de gestión de proyectos.\n\nEsta falta de foco suele generar costos ocultos y menos ahorros de los esperados.\n\nQuisiera compartir contigo un análisis gratuito, sin compromiso, que identifica oportunidades concretas para mejorar la rentabilidad de tus inversiones personales.\n\n¿Te parece agendar una llamada de 15 minutos esta semana para mostrarte cómo maximizar tus resultados? Será un espacio breve y directo, diseñado para aportar valor desde el primer minuto."}    }  
  },  
  {
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    "json": {  
      "output": {  
        "asunto": "Claribeth, ¿lista para optimizar la rentabilidad de tus proyectos en Colombia?",  
        "cuerpo": "Hola Claribeth,\n\nDescubrí tu trabajo como Directora de Proyectos y noté que muchas agencias en Colombia, como la tuya, enfrentan retos para mantener un seguimiento constante sin un equipo dedicado.\n\nEste vacío suele generar ineficiencias que impactan directamente en la rentabilidad de las inversiones.\n\nPor eso, quiero ofrecerte un análisis gratuito y sin compromiso sobre cómo mejorar la gestión y maximizar tus ahorros personales.\n\n¿Agendamos 15 minutos esta semana para explorar juntos cómo aumentar la rentabilidad de tus proyectos? Solo dime cuándo te viene bien."}    }  
  },  
  {
```

```
    "json": {  
      "output": {  
        "asunto": "Maria, ¿maximizas realmente la rentabilidad de tus proyectos en Colombia?",  
        "cuerpo": "Hola Maria Da Silva Messuti,\n\nDescubrí tu trabajo liderando proyectos y noté que muchas agencias en Colombia pierden rentabilidad por no contar con un equipo constante en gestión.\n\nEste vacío suele generar ineficiencias que afectan directamente el retorno de inversión.\n\nQuiero ofrecerte un análisis gratuito y sin compromiso que detecta oportunidades claras para aumentar la rentabilidad de tus proyectos y optimizar tus inversiones personales.\n\n¿Te parece si coordinamos una llamada de 15 minutos para mostrarte cómo podemos lograr estos beneficios juntos?\n\nQuedo atenta a tu disponibilidad."}    }  
  },  
  {
```

```
    "json": {  
      "output": {  
        "asunto": "Sandra, ¿buscas optimizar la gestión de proyectos y aumentar rentabilidad?",  
        "cuerpo": "Hola Sandra,\n\nAl analizar agencias en Colombia que facturan entre 4k-10k USD mensuales, noté que muchas enfrentan dificultades por no contar con un equipo dedicado a la gestión constante de proyectos.\n\nEsta falta
```

de soporte suele generar ineficiencias que impactan directamente en la rentabilidad de sus inversiones.\n\nPor eso, quiero ofrecerte un recurso gratuito que te permitirá identificar oportunidades claras para optimizar tu gestión y aumentar tus beneficios sin compromiso alguno.\n\n¿Podemos agendar una breve reunión de 10 minutos esta semana para mostrarte cómo lograr estos resultados?\n\nEspero tu confirmación para ayudarte a maximizar el rendimiento de tus proyectos."

```
    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Simon, ¿estás maximizando la rentabilidad de tus proyectos en Colombia?",  
        "cuerpo": "Hola Simon Borrero,\n\nRevisando el mercado colombiano, noté que muchos Directores de Proyectos enfrentan dificultades para mantener una gestión constante sin equipo dedicado, lo que limita el rendimiento de sus inversiones.\n\n¿Te has preguntado si tus actuales métodos podrían estar dejando oportunidades de ahorro sobre la mesa?\n\nMe gustaría compartir contigo un recurso gratuito que revela cómo optimizar tus inversiones y aumentar la rentabilidad sin compromiso alguno.\n\n¿Agendamos una breve llamada de 10 minutos para explorar cómo esta herramienta puede aportar valor tangible a tus proyectos?\n\nQuedo atento a tu confirmación para coordinar el mejor horario."      }  
    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Delia, ¿cómo optimizar tus inversiones sin equipo dedicado?",  
        "cuerpo": "Hola Delia Palacios Sibada,\n\nHe estado analizando el panorama de los directores de proyectos en Colombia y encontré que muchas agencias, como la tuya, enfrentan dificultades para mantener una gestión constante sin un equipo dedicado, lo que impacta en la rentabilidad de sus inversiones.\n\nPara ayudarte a reducir estos riesgos, quiero ofrecerte una consultoría gratuita donde te mostraré cómo maximizar el rendimiento de tus inversiones personales con un enfoque probado y sin compromisos.\n\n¿Te parece agendamos una breve llamada de 15 minutos esta semana para explorar juntos estas oportunidades? Solo dime cuándo te va mejor.\n\nEspero tu respuesta."      }  
    }  
  },  
  {  
    "json": {  
      "output": {  
        "asunto": "Orlando, ¿lista tu agencia para maximizar rentabilidad sin equipo dedicado?",  
        "cuerpo": "Hola Orlando,\n\nHe estado revisando agencias en Colombia y noté que muchas, como la tuya, facturan entre 4k-10k USD mensuales pero carecen de un equipo dedicado constante para la gestión de proyectos. Esto puede limitar el control sobre las inversiones y reducir la rentabilidad.\n\nPara ayudarte, quiero ofrecerte un recurso gratuito que te permitirá identificar rápidamente áreas de ahorro y optimización sin ningún compromiso.\n\n¿Te parece si agendamos una breve llamada de 10 minutos esta semana? Así te mostraré cómo este enfoque puede generar mayor rentabilidad para tus inversiones.\n\nQuedo atento a tu confirmación."      }  
    }  
  },  
  {  
    "json": {  
      "output": {
```

```
        "asunto": "Héctor, ¿maximizas realmente la rentabilidad de tus inversiones personales?",
```

```
        "cuerpo": "Hola Héctor Molina Ariza,\nEncontré tu perfil como Director de Proyectos y noté que muchos en tu posición enfrentan retos por no contar con un equipo dedicado a la gestión constante, lo que limita el control sobre sus inversiones personales.\nPara ayudarte, quiero ofrecerte un análisis gratuito personalizado para identificar cómo puedes optimizar tus inversiones y aumentar su rentabilidad sin compromisos.\n¿Te parece si agendamos una breve llamada de 10 minutos esta semana para mostrarte los beneficios concretos que podrías obtener?\nQuedo atento a tu respuesta."
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    }
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  }
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},
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{
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  "json": {
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    "output": {
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```
      "asunto": "Juan, ¿optimizar la rentabilidad de tus inversiones sin equipo dedicado?",
```

```
      "cuerpo": "Hola Juan Uribe Cedeno,\n\nDescubrí tu perfil como Director de Proyectos y noto que muchos líderes en Colombia enfrentan el reto de gestionar proyectos rentables sin un equipo dedicado constante. Esta falta suele generar costos innecesarios y oportunidades perdidas de ahorro.\n\nPara ayudarte, quiero ofrecerte un análisis gratuito y sin compromiso sobre cómo maximizar la rentabilidad de tus inversiones personales, adaptado a tu situación actual.\n\n¿Nos agendamos 15 minutos para mostrarte cómo esta evaluación puede generar beneficios reales para tu gestión? Solo dime cuándo te viene mejor.\n\nQuedo atento."
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},
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{
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  "json": {
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```
    "output": {
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```
      "asunto": "Ximena, ¿optimizar la rentabilidad de tus proyectos sin equipo dedicado?",
```

```
      "cuerpo": "Hola Ximena,\n\nDescubrí tu perfil como Directora de Proyectos y entiendo que gestionar inversiones de 4k-10k USD al mes sin un equipo constante puede limitar tus resultados. Muchos enfrentan dificultades para maximizar ahorros y rentabilidad bajo estas condiciones.\n\n¿Quisiera compartir contigo una guía gratuita que muestra estrategias efectivas para aumentar la rentabilidad de tus inversiones personales, diseñada específicamente para líderes sin equipo dedicado.\n\n¿Te parece si coordinamos una breve llamada de 10 minutos para explorar cómo aplicar estos beneficios a tus proyectos? No hay compromiso alguno, solo quiero ayudarte a potenciar tus resultados.\n\nQuedo atenta a tu disponibilidad."
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    }
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  }
```

```
},
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{
```

```
  "json": {
```

```
    "output": {
```

```
      "asunto": "Jose, ¿maximizando la rentabilidad de tus proyectos en Colombia?",
```

```
      "cuerpo": "Hola Jose Echeverri,\n\nHe seguido de cerca empresas como la tuya, liderando proyectos en Colombia con gran potencial de crecimiento.\n\nHemos detectado que muchos Directores de Proyectos enfrentan retos al gestionar sus inversiones sin un equipo dedicado, lo que limita la rentabilidad y el control.\n\nPara ayudarte, quiero ofrecerte un análisis personalizado gratuito que identifica oportunidades de ahorro y mejora en la rentabilidad, sin ningún compromiso.\n\n¿Te parece si agendamos una llamada de 15 minutos esta semana para mostrarte cómo podrías optimizar tus inversiones y simplificar la gestión? Solo dime cuándo te viene mejor.\n\nQuedo atento."
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    }
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  }
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},
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{
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"json": {
  "output": {
    "asunto": "Cindy, ¿y si su gestión de proyectos fuera más re
ntable sin equipo adicional?",
    "cuerpo": "Hola Cindy Martinez,\n\nRevisando agencias en Col
ombia, noté que muchas enfrentan retos al gestionar proyectos sin un equipo dedicado
, lo que limita la optimización y generación de ahorros.\n\nPara ayudarte, quiero co
mpartir un recurso gratuito que permite identificar rápidamente oportunidades para m
aximizar la rentabilidad de tus inversiones, sin ningún compromiso.\n\n¿Podemos agen
dar una breve reunión de 15 minutos para mostrarte cómo este enfoque puede impactar
positivamente tu gestión de proyectos y resultados financieros?\n\nQuedo atento a tu
disponibilidad."
  }
}
},
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          "type": "main",
          "index": 0
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      ]
    ]
  },
  "Extraer_leads1": {
    "main": [
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          "type": "main",
          "index": 0
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    ]
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  "Structured Output Parser": {
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          "node": "Generador_correos",
          "type": "ai_outputParser",
          "index": 0
        }
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    ]
  },
  "Generador_correos": {
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```

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        "index": 0
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    ]
  ],
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          "type": "ai_languageModel",
          "index": 0
        }
      ]
    ]
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  "settings": {
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  "meta": {
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    "instanceId": "2271da2dca790609b34a21ea9f8d1c697b8a8907d9c864b8501d6c65378e1
cb7"
  },
  "id": "yIUw1gxbTxg0Xxcs",
  "tags": []
}
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